Hannah Kelly

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Education

Trinity College Dublin Law (LL.B.) 2019-2023

Université Paris-Saclay (Erasmus) Results: 2019/2020 - 2.1;

2020/2021 - 2.1; 2021/2022 - 2.1; 2022/2023 - 2.1.

Loreto College St. Stephen's Green Leaving Certificate: 532 points 2013- 2019

<u>Subjects</u>: Mathematics, English; Irish; German;

Music; Biology; Geography

Employment History

Industry & Co. Seasonal Sales Assistant Nov 2023- Jan 2024

- Delivered exceptional customer service by actively engaging with customers, addressing inquiries, and providing product information.
- Maintained a positive and friendly attitude to create a welcoming environment for customers.
- Consistently met and exceeded sales targets during busy periods, using effective sales technique and product knowledge.
- Played a key role in maintaining an aesthetically pleasing and organised store layout. Participated in visual merchandising activities, ensuring that product displays were eye-catching, ultimately driving customer interest and sales.
- Collaborated with colleagues and management to achieve common goals. Participated in team meetings, shared insights, and supported colleagues during busy periods.

Avoca Ballsbridge Sales Assistant Jan 2020- Jan 2023

- Worked two shifts per week throughout my degree while successfully managing college work and maintaining a 2.1 average each semester.
- Handled customers' enquiries efficiently and helped drive sales by being personable and persuasive.
- Achieved 'Employee of the Month' on a number of occasions for reaching sales targets.
- Entrusted with opening and closing the tills and was responsible for making the store visually appealing.
- There was a strong emphasis on customer service and consistently maintaining the company's core values with every sale.

Self-employed Recorder Teacher Sep 2019- Sep 2022

- Provided engaging and effective instruction in recorder playing to children in my local community.
- Tailored teaching methods to accommodate various styles of learning, ensuring that each child could grasp fundamental music concepts.
- Integrated creative and interactive elements into the curriculum to make learning both enjoyable and engaging.
- Implemented regular assessments to gauge student's progress and identified areas for improvement.
 Delivered regular feedback to both students and parents, allowing for a collaborative approach to learning.

- Greeted clients, visitors and staff members in a professional and personable manner.
- Answered the phone promptly and responded to emails received on the practice's general email address.
- Assisted solicitors on the team in carrying out research tasks and responding to client queries.
- Maintained the internal filing system, uploading and filing documents as received.
- Scheduled meetings and conference calls, ensuring the solicitors' calendars were up to date.
- Organised documentation received from clients and external law firms as well as preparing document schedules, accountable trust receipts and title packs.

Achievements

- **MUSIC:** Awarded Grade VIII in the recorder by the Royal Irish Academy of Music. Awarded Grade V in piano by the Associated Board of the Royal Schools of Music.
- ERASMUS: Participated in the Trinity College Erasmus programme and spent 6 months studying at Université Paris-Saclay.
- **LANGUAGE:** Awarded "Excellence in German" Award in sixth year in recognition of the high standard of German displayed throughout my school career.
- **STUDENT COUNCIL:** Successfully ran as a candidate for the student council during transition year and once elected, was an active member of this council for a year.
- GAISCE: Achieved the Gaisce Bronze Medal.

Interests

- **SPORT:** Enjoy playing golf and hockey. Played competitively in both Blainroe Golf Club and Pembroke Wanderer's Hockey Club. I am currently applying to Elm Park Tennis Club.
- **TRAVEL:** Spent 5 weeks travelling with friends around the west coast of America, beginning in Santa Monica, passing through Nevada, and ending in San Francisco.
- VOLUNTEERING: Participated in a street outreach programme run by the St Vincent de Paul society in Trinity through which food and clothing were distributed to the homeless community around the city on a weekly basis.