# Miss Amira Graham

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**Personal Statement**

Hello, my name is Amira Graham. I am currently a fourth year undergraduate studying law in Trinity College Dublin. I hope to graduate with a high honours degree in 2016. I have thoroughly enjoyed reading law but I also have a keen interest in corporate finance, restructuring, mergers and acquisitions, asset management and business modelling.

Through my hobbies and education I have gained excellent transferable skills which would make me an asset to any company. I have always immersed myself into work and projects. An example of this would be through my involvement with European Youth Parliament, The Mock Bar and my summer internship with Ernst Young.

I am dedicated, hardworking and committed which is evident through my semi-professional acting career. From a young age I have attended drama and musical theatre classes such as 'Ulster Operatic' and 'The Company'. This is a hobby which I still pursue in the present. I have worked with well-known film companies such as RTE, BBC, UTV and HBO so I am used to rehearsing long hours and always working to my highest performance. This, along with my grade 5 in classical singing has made me a highly trained, confident speaker.

I thrive in busy working environments and while studying I have had jobs in sectors such as hospitality, catering, retail and sales which have instilled in me the values of hard work, time management and innovativity.

I have leadership qualities as I was elected by peers to be the law class representative who spoke on their behalf in the law school as well as in the students union, liaising the students' queries and concerns to staff members and vice versa. I am also the representative for my year in the Trinity Cancer Society and work continuously alongside the Irish Cancer Society.

Furthermore I have represented Northern Ireland on an international level as Miss Northern Ireland in the Miss Earth pageant.

**Achievements**

As stated above a huge achievement of mine is that I won the coveted title Miss Earth Northern Ireland 2013 and I was given the opportunity to represent my country as an advocate and ambassador at the international, world televised finals of Miss Earth in the Philippines. This is a huge achievement as many young women were vying for the role. For this role I attend functions, modelling jobs and promoted a greener environment.

Another achievement of mine has been earning a place in one of the top world recognized universities, Trinity College Dublin, to study law. I worked extremely hard to earn my place here by achieving 4 A levels with the highest grade possible.

An amazing achievement of mine is that I was chosen as one of four girls from five thousand applicants to represent Northern Ireland in RTE television series Mission Beach USA. I was brought to Fort Lauderdale to learn how to become a lifeguard. During this experience I learned how to behave around camera’s and get comfortable being in front of them. I became a more confident person and I learned many new skills and talents. I swam with dolphins, sharks and sting rays, jumped 40ft of a peer, became toned and fit and made friends of a lifetime. I did distance swims and runs every day and learned that I can achieve anything I put my mind to.

**Key skills and hobbies**

I am extremely skilled in public speaking, teamwork, Microsoft office, legal research and legal writing.

A hobby of mine is that I have been an involved in drama and theatre for 16 years. I have been part of many productions and shows. I have worked hard in long rehearsals which sometimes run for long periods of time so I feel I am very energetic and focused. I have my grade one music theory and my grade 5 singing which enables me to teach others to sing and study for their musical grades. By doing this I feel I am patient and willing to work hard to help others achieve their greatest potential and goals.

I thoroughly enjoy volunteering and charity work as I think it is extremely important to give back to society. I am very dedicated to volunteering and charity work. I was the ambassador for the SOS Bus NI as well as the ambassador for the Belfast Hills Partnership. Throughout the past year I have worked closely with the Irish Cancer Society through college and the Trinity Cancer society organising events and fundraisers such as Relay for Life.

**Work Experience:**

**Transactions Advisory Service (TAS) summer intern – Ernst Young**

(Summer 2015)

I thoroughly enjoyed my time working as a summer intern in the TAS department of EY. I gained critical knowledge and insight into areas such as corporate finance, restructuring and insolvency, business modelling and evaluations as well as mergers and acquisitions. As an intern, I got an insight into the working world of corporate finance and I was allowed a considerable level of responsibility. As TAS is a very busy department, I had plenty of work and experience to obtain. I got the opportunity to work as part of a team and I gained valuable training. I learned to be disciplined, organised and how to prioritize. Although I am currently going in to my final year of college, I was expected to work at the same level as the graduates.

**Shu Uemura, L’Oreal make up consulant - Brown Thomas (Dublin)**

(October 2014– May 2015)

I enjoyed this job as I enjoy working in a highly competitive environment as it allowed me to use my own initiative and continuously raise the bar through my own exceptionally high standards. I was able to use my previously obtained, strong customer service experience which I gained through working in a retail background. As I am passionate, commercially aware and highly self-motivated I really excelled within my role here. My job was to make the customer look and feel their best. Additionally, I had to keep displays immaculate and the merchandise replenished. I loved interacting with the public. Even though the environment was highly competitive, I achieved my sales targets through link selling and demonstrating several options for my customer. I was took enormous pride in delivering the 5\* standards of customer care that makes Brown Thomas stand out from its competitors.

#### [Class representative in the law school and students union](https://www.linkedin.com/vsearch/p?title=Class+representative+in+the+law+school+and+students+union&trk=prof-exp-title) - [Trinity College Dublin](https://www.linkedin.com/company/6679?trk=prof-exp-company-name)

October 2013 – October 2014

My peers chose me as their official representative in the Students Union as well as in the law school. On top of completing my own independent studying and work, I attend meetings and speak on behalf of my class voicing their concerns. I ensure that their views on academic issues are heard. By acting as an intermediate body for my fellow students and lecturers, I feel that this provides for better communication between students and staff which ultimately makes for a better learning environment. I have embraced this role wholeheartedly and have organised various class parties. I feel that as an individual, I have brought my law class closer together by encouraging support networks, study groups and organising hoodies. I feel that this will benefit me greatly in the erasmus program as my role as class rep shows I am an approachable, determined and willing to work on my own initiative.

#### [Clinique consultant](https://www.linkedin.com/vsearch/p?title=Clinique+consultant&trk=prof-exp-title)- [The Estée Lauder Companies Inc.](https://www.linkedin.com/company/4059?trk=prof-exp-company-name)

May 2013 – August

As a Clinique Consultant, I represent the company at the counter, providing the best skin and makeup expertise in the industry and achieve personal sales and counter goals. I work hard to make sure every customer feels special and unique. I cater to their needs specifically and I have built up a repertoire of customers that will only come to me due to my friendly nature and positive attitude. I have been trained in makeup and I also have to ensure I look my best at all times as I am representing the company. My job is also to ensure that the counter is extremely clean and presented well. I arrange makeup and products in a visually effective way that draws customers to my counter. From this I learned about visual and brand merchandising. In the store my counter is ranked at number on for sales and I always achieve my targets and go above and beyond to get the sale. The management and staff in the store merit me on being the best in sales for continuous weeks on end. My persona, efficiency and expert knowledge in my area means that customers consistently come back time and time again creating a continuous flow of business.

#### [Sales Assistant](https://www.linkedin.com/vsearch/p?title=Sales+Assistant&trk=prof-exp-title" \o "Find others with this title) -[House of Fraser](https://www.linkedin.com/company/13746?trk=prof-exp-company-name)****, Belfast****

November 2010 – October 2013 (3 years)

My role was to make as many sales as possible, be polite, bubbly and friendly while meeting targets for opening store credit cards at all times. I had to cash up the till showing great responsibility with large amounts of cash and ensure I was time efficient in order for the store to close on time. I always ensured the till was clean and the shelves were replenished. I had to maintain a tidy stock room as well as being a good team player and a hard worker. I had to complete tasks such as stock takes, manager’s check lists and marking prices on clothing and accessory items. I thoroughly enjoyed my work and I am very happy in a hardworking, driven environment.

##### [Benefit Cosmetics](https://www.linkedin.com/company/19295?trk=prof-exp-company-name)

October 2010 – October 2012.

I gained high expertise in sales as I learned how to work through a target driven environment. I sold many products and always worked above and beyond to achieve my daily goals. I did make up lessons and tutorials and helped bring customers to the brand by traffic stopping, showing them specific products using supply and demand. I worked well in the team and made very good sales and targets. I worked hard to ensure the customer felt looked after by being chatting and advising and catering to their specific needs. I ensured that the counter was clean and presentable. I kept good appearance by wearing all of Benefit’s own makeup and ensuring I was well groomed at all times. I was responsible for selling as many products as possible by being friendly and informative to customers. I did make-up for special occasions and got to know many of the customers very well ensuring that I had a continuous amount of customers who always came back to the brand. l enjoyed my work very much here as I am a very social person who works well under pressure.

**Education**

I am currently in my fourth year of university studying law at Trinity College Dublin.

**A level results:**

English: **A**

Drama: **A**

Religion: **A**

Politics: **A**

Leaving cert points equivalent: **540 points**