**Conor Hennessy**

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**EDUCATION**

2012 **Chartered Institute of Securities and Investments, International**

Certificate in Wealth Management

2008 - 2011 **NUI Maynooth, Maynooth, Ireland**

 Law (BCL International) & Economics (BA)

* Double Honours degree in Law (2.1 grade, average 67.5%) and Economics (2.2 grade)
* Finalist of NUIM Intramural Silken Thomas Moot Court Competition, 2010
* Founding member of NUIM Law Society

**WORK EXPERIENCE**

2016 – 2017 Maples and Calder, Dublin, Ireland

 **Aviation Paralegal**

My role included

* Drafting corporate authorisations (board minutes, director’s certificates etc) in respect of aviation acquisition and leasing transactions
* Drafting security documents (share charge, mortgage, account charge) for the leasing, financing and refinancing of aircraft
* Collating documentation post-execution
* Drafting and submitting post-closing security filings to the CRO
* Ad hoc project work e.g. portfolio reconciliations, creating data-base of transaction documents, billings projects (as part of Avolon transaction management)

2013 - 2016 United Advisers Group, Mexico City, Mexico

 **Client Relationship Manager**

* My role included identifying, initiating and developing client relationships with high net worth individuals
* In three years, I helped to acquire as many “gold” clients as were acquired in the previous ten years
* I helped to increase the proportion of foreign national clients, which was more aligned with the preferred business model
* I successfully implemented new methods of contacting prospective clients

2015 - 2016 Irish Mexican Chamber (IMC), Mexico City, Mexico

 **Founder**

 Independently responsible for the re-establishment of the IMC after 10 years of dormancy

* My role included devising a strategy to boost bilateral trade between Mexico and Ireland
* I was responsible for structuring the Committees and the Management Board
* I successfully approached organisations, such as Smurfit Kappa, to become founding patrons

2012 - 2013 OnetoOne School of Languages, Madrid, Spain

 **English Teacher**

* My role included teaching business and legal English to senior Spanish Government and Tax Authority staff, including the Secretary of State and President of the National Tax Court

2011 – 2012 DeVere Group, Madrid, Spain

 **Business Coordinator**

* My role included administration, marketing, sales and event management
* Main function was focused on business development, regarding new potential clients
* I was ranked as the 2nd top coordinator in Europe in terms of number of new clients acquired

**SKILLS AND INTERESTS**

**Entrepreneurship**: NUIM Young Entrepreneur Semi-Finalist, 2010. Instrumental in the re-establishment of the Irish-Mexican Chamber. Founding member of NUIM Law Society.

**Travel**: I have travelled extensively throughout Europe, North America, and South America.

**Languages**: Irish, advanced written and spoken; Spanish, intermediate written and spoken; French, elementary written and spoken.

**IT Skills**: Comfortable with word processing and spreadsheet packages.

**Hobbies:** Golf, soccer, travelling, cooking and photography.

**REFERENCES**

* Dr. Neil Maddox, Lecturer of Law, NUIM, Maynooth, Ireland. Tel no: (01) 7084569
* Her Excellency Sonja Hyland, Ambassador of Ireland, Addis, Ethiopia. Email: Sonja.Hyland@dfa.ie
* Mary O'Neill, Senior Associate, Maples and Calder, Dublin. Tel no: (01) 619 2105