**Conor Newman**

**Date of Birth**: 19/10/1992

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**Contact Address**: 49 New Park Road, Blackrock, Co. Dublin

**LinkedIn**: https://ie.linkedin.com/pub/conor-newman/6a/615/51

**Education**

* **September 2015 – May 2017**

University College Dublin, Masters (**MCL**) Common Law

* **September 2011 – May 2015**University College Dublin, Undergraduate (**BA**) Political Science and International Relations
* **September 2005 – June 2011**Blackrock College, Leaving Certificate (**6** **Honours**).

**Experience**

**October 2015 to Present: Featherblade, Dawson St, D2**

**Position: Senior Staff Member (Front of House)**

* Operate multiple sections of consistently busy, award-winning/nominated steakhouse, capable of seating 40 customers at one time, serving 200 covers per night.
* Manage high-volume bar section, serving up to 400 drinks per service to restaurant customers.
* Responsible for the continued training of new front of house staff.
* Regularly control organisational seating arrangement for service, as per the online reservation system. Responsible for ensuring smooth transition of customers per dinner sitting (100-200 per night).

**August 2015 to October 2015: KC Peaches Wine Cave, Nassau St, D2**

**Position: General Manager of Restaurant Operations**

* Hired full kitchen and floor staff. Responsible for staff disciplinary procedures and dismissals.
* Responsible for weekly rostering of staff. Operated payroll for staff payments.
* Developed the working food, beverage, and wine menus. The wine menu contains 36 options, of which I sourced.
* Managed restaurant advertising through multiple social media outlets and various collateral campaigns.
* Developed positive working relationships and interacted closely with various F&B suppliers on formatting the best pricing arrangements for our location. Consistently high turnover of stock.
* Training and daily management of the location and staff.
* Directed functions/events of both small and large scale.
* Programmed the working micros system.
* Formatted general accountancy functions such as cash-up procedures, labour percentage input, voucher sales/reports and monthly invoicing for suppliers.
* Held roles of Brand Ambassador, Customer Service Relations Manager and HR Ambassador for KC Peaches restaurant department.

**May 2015 to August 2015: RIBA Restaurant, Stillorgan**

**Position: Assistant Restaurant Manager**

**September 2014 to May 2015: Seapoint Restaurant, Monkstown**

**Position: Senior Waiter and Barman**

**August 2013 to September 2014: Clodagh’s Kitchen Restaurant, Blackrock**

**Position: Assistant Restaurant Manager, Bar Manager, Operational Shift Manager**

**April 2012 to August 2013: Real Gourmet Burger, Dun Laoghaire**

**Position: Waiter, Barista and Barman**

**July 2011 to August 2013: Cafe Brava and Poolside Cafe, UCD**

**Position: Barista, Event Waiter and Event Barman**

**October 2008 to February 2011: Imaginosity Children’s Museum, Sandyford**

**Position: Facilitator, Workshop Co-ordinator**

**Additional Personal Information:**

* I was born and raised in Boston, USA before moving to Ireland in my teens to study. As a result, I hold dual Irish/US citizenship.
* I am a member of the US Reserve Marine Corps, holding the rank of Corporal. I have performed 30 days active service each year since 2011. In December 2015, I became eligible to take my officer exams, due to having completed over 120 days service.
* I am level 3 HAACP, level 1 WSET Sommelier and advanced barista qualified.

**References**

**Jamie O’Toole**

Owner and Founder, Featherblade Restaurant

0860564263

**Conor Dunne**

Director of Operations, KC Peaches

0879335639

**Dr. Edward Coleman**

Senior History Professor and Lecturer UCD

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**Dr. Alexa Zellentin**

Senior International Relations Professor and Lecturer UCD

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***Individual Letters of Reference are available, and can be happily provided upon request***