**Conor Newman**

**Nationality:** American / Irish

**Date of Birth**: 19/10/1992

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**Education**

* **September 2015 – May 2017**

University College Dublin, Masters (**LLM/MCL**) Common Law

* **September 2011 – May 2015**University College Dublin, Undergraduate (**BA**) Political Science and International Relations
* **September 2005 – June 2011**Blackrock College, Leaving Certificate (**6** **Honours**).

**Experience**

**July 2016 to Present: Hartley’s Restaurant, Dun Laoghaire**

**Position: Senior Front of House / Section Leader**

* Operate multiple sections of renowned and established, fine dining restaurant capable of seating 100+ clientele.
* Manage high-volume bar section, serving up to 300 drinks per service to restaurant customers.
* Multiple supervisorial roles.
* Responsible for the continued training of new front of house staff.
* Regularly control organisational seating arrangement for service, as per the online reservation system. Responsible for ensuring smooth transition of customers per dinner sitting.

**July 2015 to November 2015: KC Peaches Wine Cave, Nassau St, D2**

**Position: General Manager of Operations**

* Hired full kitchen and floor staff. Responsible for staff disciplinary procedures and dismissals.
* Responsible for weekly rostering of staff. Operated payroll for staff payments.
* Developed the working food, beverage, and wine menus. The wine menu contains 36 options, of which I sourced.
* Managed restaurant advertising through multiple social media outlets and various collateral campaigns.
* Developed positive working relationships and interacted closely with various F&B suppliers on formatting the best pricing arrangements for our location. Consistently high turnover of stock.
* Training and daily management of the location and staff.
* Directed functions/events of both small and large scale.
* Programmed the working micros system.
* Formatted general accountancy functions such as cash-up procedures, labour percentage input, voucher sales/reports and monthly invoicing for suppliers.
* Held roles of Brand Ambassador, Customer Service Relations Manager and HR Ambassador for KC Peaches restaurant department.

**October 2015 to July 2016: Featherblade Restaurant, Dawson St**

**Position: Senior Front of House**

**July 2015 to September 2015: RIBA Restaurant, Stillorgan**

**Position: Assistant Restaurant Manager (Consultancy Position – Transitional Cover)**

**May 2015 to July 2015: Gotham South Restaurant, Stillorgan**

**Position: Assistant Restaurant Manager (Consultancy Position – Transitional Cover)**

**September 2014 to May 2015: Seapoint Restaurant, Monkstown**

**Position: Shift Supervisor**

**August 2013 to September 2014: Clodagh’s Kitchen Restaurant, Blackrock**

**Position: Shift Supervisor, Bar Manager, Assistant Restaurant Manager**

**July 2011 to August 2013: Cafe Brava and Poolside Cafe, UCD**

**Position: Barista, Event Waiter and Event Barman**

**October 2008 to February 2011: Imaginosity Children’s Museum, Sandyford**

**Position: Facilitator, Workshop Co-ordinator**

**Additional Personal Information:**

* I played for both Blackrock College rugby and soccer teams from 2006 – 2011, captaining sides and winning multiple interprovincial championships. I currently captain a UCD Superleague soccer team.
* I represented Newtownpark Tennis Club from 2008 – 2015, captaining multiple sides performing at Class 2 level, for both Summer and Winter squads.
* I captained the Blackrock College squash team from 2007 – 2011, 3 times winning player of the year, and winning 4 Leinster championships. I represented Leinster Squash from 2009 – 2011, and have 4 International Irish Squash caps (U-18).
* I aim to sit the first set of FE-1 examinations in Fall 2017, with the remainder to be completed in Spring 2018. Additionally, I plan on qualifying for the Massachusetts Bar Association, with exams to be completed in Spring 2018.
* I was twice awarded the Blackrock College academic award for history, given to the student with the highest combined grades received in exams for the subject during the year (200 students).
* I completed 3 years of summer legal studies seminar courses with the Centre for Talented Youth Ireland during my teens.
* I speak French (semi-fluent) due to more than 10 years of study.
* I am level 3 HAACP, level 2 WSET Sommelier and advanced barista qualified.

***References Will Be Gladly Provided Upon Request***