**Crina Rusu**

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# PERSONAL PROFILE

I am a hardworking, outgoing, highly motivated individual with an ability to learn and grasp new ideas quickly. I would consider myself excellent at working under pressure – either individually or as a part of a team, responsive to feedback and resilient. I have a strong work ethic and outstanding interpersonal skills. This would make me a valuable addition to any work environment.

Through my studies I have developed numerous skills such as articulating myself through concise, persuasive language, critical analysis and problem solving. Through part-time employment I have learned how to balance my responsibilities in work with a demanding academic schedule and an active social life. I am eager to translate my skills and knowledge into practice and I am convinced I would be an asset to any firm.

# EDUCATION

**University College Dublin:** Dublin, Ireland **September 2018 – 2022**

* Law (BCL)
* Gpa: Stage 3 – 3.57 (B⁺): Mooting: A⁻
* Insolvency: B⁺

 Commercial Law: B⁺

 Legal Placement: B⁺

 Intellectual Property: B⁺

 Stage 2 – 3.45 (B): Company Law I: B

 Company Law II: A⁻

 Stage 1 – 3.58 (B⁺): Contract I: B⁺

 Contract II: B⁺

 Constitutional I: B⁻

 Constitutional II: A⁻

**Trinity College Dublin:** Dublin, Ireland **September 2017 – June 2018**

* Law (LL.B.)

**St. Leo’s College:** Carlow, Ireland **September 2015 – June 2017**

* Leaving Certificate points awarded: 554

**Miguel de Cervantes Saavedra:** Chişinău, Republic of Moldova **2006- May 2015**

# EMPLOYMENT AND VOLUNTEERING

**A&L Goodbody LLP:** Summer Placement Programme (Corporate Department) **June 2021**

* Responsibilities: Attending client and team meetings, assisting my trainee buddy and other members of the team with their daily workload, carrying out due diligence tasks, drafting legal documents such as board minutes, carrying out research tasks, compiling relevant information into an easily accessible and well-structured document, utilizing online resources such as Search4Less, court.ie etc., and attending workshops and talks.
* My experience with A&L Goodbody has been highly rewarding and has further solidified my desire to qualify and practice as a solicitor. I had the chance to understand what a day in the life of a corporate lawyer looks like and the types of transactions law firms engage in. Additionally, I had the opportunity to participate in client meetings in pro bono cases and observe how corporate lawyers approach highly sensitive situations. During this time, I had the opportunity to apply the knowledge and skills accumulated at university to real life cases. I have demonstrated my ability to work as part of a team, desire to seek out work, my attention to detail and commercial awareness.

**Lush Cosmetics:** Temporary Supervisor **October** **2019 – January 2020**

* Responsibilities: providing excellent customer service, floor leading and monitoring business drivers hourly, increasing sales by encouraging healthy competition amongst staff, training staff, leading and performing visual merchandising related tasks, supporting my colleagues, participating in the recruitment process, complying with cash handling procedures during opening and closing of the shop, delivering feedback, engaging with social media, delegating tasks.
* Being a supervisor during an extremely busy Christmas period in retail has enabled me to showcase and improve my interpersonal skills and has pushed me to polish my time management and organisational skills. By ensuring that the shop operated smoothly while delivering five-star customer service and maintaining the team morale’s high, I have demonstrated my ambition and drive.

**Lush Cosmetics:** Sales Assistant (16-24 hours/week) **March 2018 - present**

* Responsibilities: providing excellent customer service, working as part of a team towards achieving sales targets, participating and raising funds for grassroots charities during our charity events, contributing to the shop’s social media presence by doing Instagram lives and creating engaging content, training new staff, merchandising the shop floor, opening and closing the shop, dealing with customer queries in person and over the phone
* Being part of the team at Lush has taught me how to be a team player, how to budget my personal finances and various sale techniques. Most importantly, maintaining this employment for over 3.5 years demonstrates that I am a committed and reliable person.

**UCD for All Student Experience 2020:** Volunteer **February 2020**

* As a part of this program, I was matched to 2 prospective students who attended my lectures for a day with the aim to gain insight into what it is like to be a law student. During the course of the day, I have provided the students with information on my own college experience, my experience doing the Leaving Certificate, tips on how to fill out the CAO form and any additional questions that they had for me. I also gave them a campus tour then we enjoyed a lunch together to make their experience more enjoyable.
* This experience helped me get more involved on campus and further solidified my professionality and desire to give back to the community.

**Telephone Campaign at TCD:** Student Caller **February - April 2018**

* Responsibilities: liaise with TCD Alumni over the phone, raise funds for TCD, update contact details and enter the information into a database, inform graduates of the benefits and services available to them
* Through this employment I have materially improved my interpersonal and communication skills and I have learned that I am a natural salesperson. I have also contributed to the team by utilizing my knowledge of foreign languages and speaking to graduates in their native languages (e.g. Spanish and Russian).

# INTERESTS & SKILLS

**Languages:** Fluent in English, Romanian, Spanish, Russian; beginner level in French and Portuguese

**Sports:** I was part of a handball team in 2009 – 2011 and competed in several national championships, now I maintain a healthy lifestyle by attending the gym and hiking

**Computer:** Proficient in Microsoft Word, PowerPoint, Excel

**Other hobbies:** Traveling, listening to podcasts, reading, exercising

# REFERENCES

**Mr James McDermott, Lecturer at UCD**

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**Ivana Schanzle, Trainee Manager at Lush Henry St**

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