

# Daniel Arvidsson

## Curriculum Vitae

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### QUALIFICATIONS AND PROFESSIONAL DEVELOPMENT

- **Master of Laws (LLM)** – Uppsala University, Sweden, 2017  
**Specialist papers include:**
  - Mergers and Acquisitions
  - Corporate Taxation
- **Bachelor of Arts (major in Political Science)** – University of Otago, New Zealand (Partially completed 2004 & 2005)
- **Various professional development courses and training including:**
  - Leadership Training
  - Product Knowledge

### CAREER HISTORY

#### Legal Sector

**April 2017** **FINALIST EY YOUNG TAX PROFESSIONAL OF THE YEAR**

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**Jan 2017 – April 2017** **GREY ADVOKATBYRÅ, STOCKHOLM, SWEDEN**

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Thesis intern at Grey Advokatbyrå, a business law firm with strategic focus on M&A, Real Estate and Dispute Resolution. Writing my thesis in Corporate Law, Tax Law and Insolvency Law.

**March 2017** **INTERNATIONAL AND EUROPEAN TAX MOOT COURT, LEUVEN, BELGIUM**

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Competition in Tax Law. Reached semi-final and received an **award** for best memorandum submitted on behalf of the defendant.

**May 2016 – Sept 2016** **UNITED SECURITIES, STOCKHOLM, SWEDEN**

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Ensured that the company's policies and procedures, laws and regulations were adhered to.

**March 2016 – April 2016** **MAQS TOP TALENT, MAQS ADVOKATBYRÅ, STOCKHOLM, SWEDEN**

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An introduction to the areas of Commercial Contracts, Mergers & Acquisitions, Dispute Resolution, Real Estate and Banking & Finance.

**Sep 2014 – Dec 2015** **LAW STUDENT ASSOCIATION, SWEDEN**

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Legal advisor on a voluntary basis. Provided advice on a range of legal matters.

## Sales

**Nov 2005 – June 2012 HARVEY NORMAN, NEW ZEALAND / AUSTRALIA**  
**June – Aug 2014, 2015 & 2016 HARVEY NORMAN, IRELAND**

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- ◇ **Commenced** as SALES CONSULTANT – European Cookware & Whiteware Appliances: Dunedin, NZ branch. **Relocated** to Christchurch NZ in 2008 and **transferred** to Audio / Visual Appliances in 2009
- ◇ **Within three months, awarded** further responsibilities as ACTING SALES MANAGER
- ◇ **In 2010 promoted** to SALES MANAGER
- ◇ **Relocated** to Bondi (2011) and Moore Park (2012), Sydney, AUS
- ◇ **Recommenced in 2014, 2015 and 2016** as a SALES CONSULTANT for Harvey Norman Dublin, IE (short-term contract during studies for Master of Laws)

SALES MANAGER

2009 – 2011

### **Responsibilities:**

- Provide leadership and motivation for up to 40 staff and ensure set sales targets are achieved.
- Sales consulting advising the customer on purchasing and arranging credit.

### **Major Achievements:**

- Led strong sales of all products and received numerous recognitions for consistently achieving and exceeding set targets. Awarded the 'Panasonic Peak Performance' commendation, Japan, in 2010.
- Played a key role in the opening of a new store, including training staff and implementing sales strategies that resulted in gross profit targets being successfully met.

SALES CONSULTANT (Bondi & Moore Park)

2011 –2012

### **Major Achievements:**

- Awarded two Sales Consultants roles which were considered to be promotions due to Bondi and Moore Park stores being considered to be among the highest performing stores worldwide.
- Achieved highest total sales with Tech2Home in NSW/ACT and gained Platinum status with Flexirent.

## Other

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- VARIOUS ROLES within Security and Swedish Armed Forces

### PERSONAL

- Fluent (written & oral) in English and Swedish. • Interests: skydiving, mountain biking  
Basic skills in German. (competitive) and canyoning.

### REFERE

- Carl Svernlöv  
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