

## Declan Keane Curriculum Vitae

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### Education

**University College Dublin, Ireland: 2014 – Present-** Bachelor of Business and Law – Currently maintaining high second class honours, grade one with GPA of 3.6

**Bocconi University, Milan, Italy: 2017 Erasmus Programme-** Achieved a 1:1 in Business and Legal Studies in Globally Ranked 11<sup>th</sup> Best Business School.

**Árdscoil Rís Secondary School, Limerick; 2008 – 2014-** Achieved 515/625 points in leaving certificate

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### Relevant Experience

**Expertise Direct, Killybegs, Co. Donegal. Professional Outreach Coordinator. September 2017- Present.**

Expertise Direct is a start-up business connecting Experts to Consumers, via paid online HD video consultations.

- Responsible for targeting specific professionals whose services would be suitable to conduct via the online platform.
- I engage such professionals, informing them of the service we provide, how it could benefit them to join up and positively impact the future of their business.

- Due to increased sign-ups, I now coordinate a number of new staff to target specific sub-categories of professionals.

**KPMG Ireland, 1 Stokes Pl, St. Stephen's Green, Dublin 2- Intern in Restructuring and Forensic Advisory: June- August 2017.**

- Recruited to the Restructuring department where I liaised with and advised clients through a wide range of situations including liquidations, receiverships and examinerships.
- Led a campaign to clear all outstanding CRO filings due. Completed over 30 B1, E3, E4 and E5 forms under a severe time constraint. Also responsible for organising a number of company AGM's, Final Meetings and computing redundancy payments for former employees.

**UCD Business and Law Student/ Staff Forum Representative: 2015 – Current**

- Applied for and selected from class of 110 to represent students from first year to final year in staff forum (selected for both business *and* law forums independently).
- Initiated and successfully managed a project aimed at bridging gap between business school and law school to ensure a single voice is being heard from B+L students. Utilized my effective communication, teamwork, leadership skills to achieve a positive result.

**Blue Door Restaurant, Adare Co. Limerick. Waiter, digital advisor: 2013-2016.**

- Initially hired as part-time staff to assist during summer busy period. Due to strong interpersonal skills and passion for ensuring customer satisfaction, promoted to supervisory role. Involved leading team of 4 -10 staff and training new hires.
- From analyzing trends over time, realised international visitors were using social media to make decisions on bookings. I was delegated responsibly by management to create social media promotional pages and have grown these to current following of over 1700 (and customer rating of 4.7/5!).

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### Skills and Qualifications

#### Legal Knowledge & Associated Skills:

- Law Degree has afforded me an in depth knowledge if Irish and European law, incl. Company and Competition law.
- Developed strong research skills and attention to detail which enable me to consume large volumes of data in a short time period.
- Reached national finals of the McCann Fitzgerald Negotiation Competition 2016- Top 5/140 competitors. Earned diploma from UCD for undertaking a study programme to a number of Magic Circle law firms, London 2016.

#### Leadership Skills:

- Peer Mentor- Led UCD-wide initiative to bring together over 100 first year students for series of integration and social events. Involved working with 14 fellow mentors, coordinating event days and liaising with many university faculties.
- Anois Retreat- Lead an annual leadership retreat for 120 second level students instilling core leadership skills.

#### Digital & Analytical Skills:

- Trained and experienced with Bloomberg Financial Markets terminal | Certified using the software programme SAP ByDesign.
- Completed KPMG Excel Expert Course (most advanced course available within the firm). | Created working databases via Microsoft Access.

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### Hobbies and Interests

**Volunteering:** Have led volunteer missions to India (Raised €45,000) & Lourdes (Returned on three occasions).

**Economics & Financial Markets:** Read Financial Times and The Economist in order to follow macroeconomic trends.

**References available on request.**