

Declan Keane Curriculum Vitae

Graigue, Adare, Co. Limerick

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Education:

University College Dublin, Ireland: 2014 – Present- Bachelor of Business and Law – Double Major Degree- Currently maintaining high 2:1

Bocconi University, Milan, Italy: 2017 Erasmus Programme- Achieved a 1:1 in Business and Legal Studies in Globally Ranked 11th Best Business School.

Árdscoil Rís Secondary School, Limerick; 2008 – 2014- Achieved 515 points in Leaving Certificate. History Student of Year.

Internships & Relevant Experience

Expertise Direct, Digital Start-up, Media and Public Relations Coordinator. January 2018- Present.

Expertise Direct is a start-up business connecting Experts to Consumers, via paid online HD video consultations.

- Recently promoted from my previous role as Expert Outreach Coordinator where I was responsible for targeting specific professionals whose services would be suitable to conduct via the online platform.
- I research and engage with relevant journalists both nationally and internationally, informing them of the service we provide, how it could benefit their audience.
- I arrange and coordinate interviews with senior management as well as continually drafting and distributing press releases.

KPMG Ireland, 1 Stokes Pl, St. Stephen's Green, Dublin 2 - Intern in Restructuring and Forensic Advisory: Summer 2017.

- Recruited to the Restructuring department where I liaised with and advised clients through a wide range of situations including liquidations, receiverships and examinerships.
- Led a campaign to clear all outstanding CRO filings due. Completed over 30 B1, E3, E4 and E5 forms under a severe time constraint. Also responsible for organising a number of company AGM's, Final Meetings and computing redundancy payments for former employees.

UCD Business and Law Student/ Staff Forum Representative: 2015-2016

- Applied for and selected from class of 110 to represent students from first year to final year in staff forum (selected for both business *and* law forums independently).
- Initiated and successfully managed a project aimed at bridging gap between business school and law school to ensure a single voice is being heard from B+L students. Utilized my effective communication, teamwork, leadership skills to achieve a positive result.

Blue Door Restaurant, Adare Co. Limerick. Waiter, digital advisor: 2013-2016.

- Initially hired as part-time staff to assist during summer busy period. Due to strong interpersonal skills and passion for ensuring customer satisfaction, promoted to supervisory role. Involved leading team of 4 -10 staff and training new hires.
- From analyzing trends over time, realised international visitors were using social media to make decisions on bookings. I was delegated responsibly by management to create social media promotional pages and have grown these to current following of over 1700 (and customer rating of 4.7/5!).

Skills and Qualifications

Legal Knowledge & Associated Skills:

- Law Degree has afforded me an in depth knowledge of Irish and European law, incl. Company and Competition law.
- Developed strong research skills and attention to detail enabling the consumption of large data in a short time period.
- Reached national finals of the McCann Fitzgerald Negotiation Competition 2016- Top 5/140 competitors. Earned diploma from UCD for undertaking the Corporate and Commercial law visit to London 2016 visiting a number of Magic Circle firms.

Leadership & Innovation Skills:

- Peer Mentor- Introduced UCD-wide initiative to over 100 first year students for series of integration and social events. Involved working with 14 fellow mentors, coordinating event days and liaising with many university faculties.
- Anois Retreat- Lead an annual leadership retreat for 120 second level students instilling core leadership skills.
- Winner of UCD, Deloitte Difference University Innovation Challenge. Represented University in National Finals.

Digital & Analytical Skills:

- Trained and experienced with Bloomberg Financial Markets terminal | Certified using the software programme SAP ByDesign.
- Completed KPMG Excel Expert Course (most advanced course available within the firm). | Created working databases via Microsoft Access. Have deep understanding and proficient use of SQL.

Hobbies and Interests

Volunteering: Have led volunteer missions to India (Raised €45,000) & Lourdes (Returned on three occasions).

Economics & Financial Markets: Read Financial Times and The Economist in order to follow macroeconomic trends.

References available on request.

