Denisa Avram

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**Education**

Maynooth University LL.B. 2017 – Present

 Grade Average – 58.65/ 2.1 *(Breakdown of grades available upon request)*

Lutterllstown Community College 2012 - 2017

 Leaving Certificate Points – 398 *(Breakdown of grades available upon request)*

**Work Experience**

Supervisor at Skechers June 2018– August 2020

After only a few months working as a sales assistant, I was promoted to supervisor where I was faced with exciting new challenges while performing my role within the company. My role was to drive the team and achieve the store’s daily and hourly targets. I personally dealt with customer complaints and any staff issues. I also spent some time in the office exchanging emails with Skechers head office officials, in multiple departments, dealing with daily figures, end of day results and delivery issues. I was also responsible for the full day running of the store at times where I was solely responsible for all staff members and managing the store. In this role I was not only in a managerial position with responsibilities towards the staff, but I had to equip myself with a lot of product knowledge in order to best serve customers and assist my teammates in sales.

After almost a year in this role I have gained exceptional experience which helped me attain skills such as delegating, flexibility and problem solving, but most importantly I have gained confidence in myself and my capabilities. This has been my most rewarding role, in my working life, to date, as I have grown professionally and personally by overcoming obstacles and dealing with new challenges on a day to day basis.

Vodafone Internship Summer 2020/2021 June to August

I was one of the 20 out of 3000 applicants which got offered this position. Although the internship did not proceed as usual due to COVID, I attended zoom calls throughout the summer months where we were given opportunities to talk to the CEO of the company and other officials. I partook in a voluntary project as part of the program, where I came up with a new innovative way in which Vodafone’s technology could be implemented for the benefit of the environment and society at large. I then had to present my idea to Vodafone officials.

 **Achievements**

Talent show director – Raised 300 euro for St.Vincent de Paul

While partaking in this project, myself and a small group of peers organized a fundraiser for St. Vincent de Paul. I drafted an official letter to the principal of the school requesting permission to carry out the charity event, describing in detail the events we wished to take place on the day of the fundraiser and our schedule for the day. With the help of volunteer performers, we were able to raise the money for a cause we felt was important.

**Interests**

Travel is a passion, and my experiences with different cultures has helped broaden my outlook and appreciate the diversity of other cultures. I partake in Yoga at my college and try to attend the gym as often as I can. I am an avid reader and enjoy various genres of books, which I feel helps me expand my knowledge base.