**Dillon Rafferty**

17 Sweetmount Park, Dundrum, Dublin 14

**🕿** 087 242 0142 🖂 dillon.rafferty1@gmail.com

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**EDUCATION**

2014 – 2018 **BSc in Business and Law** - Dublin Institute of Technology

Results: Achieved a 2:1 grade in most recent examinations

Subjects: Studied all relevant Law modules for FE1 examinations and completed several assignments in different areas of Law. Business modules have given a great experience in preparing for and giving presentations and projects.

2008 - 2014 **Leaving Certificate** - St. Benildus College, Stillorgan, Dublin

Results: 490 points – Honors: History (A1) English (B1) Economics (B1) Spanish (B3) Irish (B3) Biology (C1) Ordinary: Math’s (B3)

**EMPLOYMENT**

**State Street Corporation (International Financial Data Services)**

**Summer Internship 2016** *Intern*

* Conducting business analysis and data research
* Liaising with different clients via phone and email
* Preparing documents for meetings and presentations
* Assisting on projects and helped to meet deadlines
* Trained in the use of Microsoft Outlook, Office and Excel

**Rainforest Cafe Restaurant, Chicago, Illinois, United States of America**

**Summer 2017 (J1 Work and Travel Program)** *Waiter*

* Experience waiting on tables and dealing with customers
* Comfortable working in fast paced restaurant environment
* Ability to settle comfortably into a new environment and adapt to new cultures
* Gained valuable customer service experience
* Aptitude to handle stressful situations and complaints

**Millward Brown, Market Research August 2015 to May 2016***Market Research Surveyor*

* Calling various business and consumer clients for market research
* Working as part of a team to achieve research quotas and deadlines
* Capacity to handle irate customers and stressful situations
* Assisted on numerous research projects

**Irish Christmas Tree Ltd Nov - Dec 2011 - 2016**

*Supervisor*

* Responsible for organizing and managing the sales team
* Analysed the sales performance of product range and determined appropriate improvement points
* Responded to queries and assisted customers in a busy retail environment
* Verifying the quantities and quality of the daily orders and deliveries

**INTERESTS**

**Sports**: Active member of local GAA club Naomh Olaf. Member of Senior cup and promotion winning team 2016. Involved with coaching and refereeing younger players within the club.

**Travel**: Have travelled throughout Europe and participated on a J1 work and travel program to the US. Enjoy experiencing new cultures and working in different new environments.

**Current Affairs:** Enthusiastic in keeping up to date with current affairs through reading diverse books, newspapers, journals and blogs.

**Societies:** Active member of DIT Law and GAA societies. Enjoy attending and participating in many events including guest lectures and debates.

**ACHIEVEMENTS**

* DIT class vice president
* Gaisce bronze award recipient
* Winner of Gerry Reilly Inter County tournament
* Participant in DITs prestigious case study competition
* Hold a full clean driver’s license

**SKILLS**

**Teamwork:** Capable of working both independently as well as part of a team as demonstrated through my work experience and the many group projects and presentations I have completed in DIT.

**Leadership**: Experienced in leading and organising people, activities and resources through various group projects and sporting tasks. Comfortable taking a leadership position in all aspects of life be it in work, college or sport.

**Communication**: Articulate and confident in all communications with colleagues, supervisors and lecturers to ensure work is planned correctly and always done to full potential. Excellent written and verbal skills.

**Organisation:** My work experience shows that I have the focus, clarity and strategic ability to fulfil a variety of tasks successfully. Ability to manage time efficiently.

**IT**: Proficient working with Microsoft Office, Word and Excel. These skills have been mastered through working on college assignments and in my employment experience.

**Problem Solving:** Strong analytical and capacity for research and able to solve practical problems using creativity and resourcefulness.

**REFERENCES**

Upon request