**Dillon Rafferty**

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**EDUCATION**

2014 – 2018 **BSc in Business and Law** - Dublin Institute of Technology

Results: Achieved a 2:1 grade in most recent examinations

Subjects: Studied all relevant Law modules for FE1 examinations and completed assignments in each discipline. Business modules have provided excellent experience in preparing and giving presentations. Worked on both individual and team projects.

Thesis: Currently researching and writing a Dissertation paper on the effectiveness of Training and Development within organisations for final year. This applied project has reinforced my research and analysis skills

International case study competition: After a rigorous selection process I have been chosen to represent DIT at the esteemed University of Navarra International Case Competition in March 2018. The preparation has been an enriching academic, social and cultural experience.

2008 - 2014 **Leaving Certificate** - St. Benildus College, Stillorgan, Dublin

Results: 490 points – Honours: History (A1) English (B1) Economics (B1) Spanish (B3) Irish (B3) Biology (C1) Ordinary: Maths (B3)

**EMPLOYMENT**

**Intern** -State Street Corporation (International Financial Data Services) - Summer Internship 2016

* Conducting business analysis and data research to streamline projects
* Liaising with different clients via phone and email to organise meetings and deadlines
* Preparing documents for meetings and presentations
* Assisting on projects and helped to meet deadlines
* Trained in the use of Microsoft Outlook, PowerPoint, Office and Excel

**Waiter -** Rainforest Cafe Restaurant, Chicago, USA - Summer 2017 (J1 Work and Travel Program)

* Experience waiting on tables and dealing with customers issues and complaints
* Comfortable working in fast paced restaurant environment
* Ability to settle comfortably into a new environment and adapt to new cultures
* Gained valuable customer service experience and communication skills
* Aptitude to handle stressful and pressure situations and complaints

**Market Research Surveyor** - Millward Brown, Market Research - August 2015 to May 2016

* Calling various business and consumer clients for market research projects
* Working as part of a team to achieve research quotas and deadlines
* Capacity to handle irate customers and stressful situations
* Assisted on numerous research projects

 **Supervisor -** Irish Christmas Tree Ltd - Nov - Dec 2011 - 2017

* Organisanaing and managing the sales team to improve output
* Analysed the sales performance of product range and determined appropriate improvement points
* Responded to queries and assisted customers in a busy retail environment
* Verifying the quantities and quality of the daily orders and deliveries

**INTERESTS**

**Sports**: Active member of local GAA club Naomh Olaf and DIT GAA Club. Member of Senior cup and back to back promotion winning team 2016 and 2017. Involved with coaching and refereeing younger players within the club and assisted in coaching DIT fresher football team.

**Travel**: Have travelled throughout Europe and organised, planned and funded a J1 work and travel program to the US. Enjoy experiencing different cultures and working in new environments.

**Current Affairs:** Enthusiastic in keeping up to date with current affairs through reading diverse books, newspapers, journals and blogs.

**Societies:** Active member of DIT Law and GAA societies. Enjoy attending and participating in many events including guest lectures and debates.

**ACHIEVEMENTS**

* Representing DIT at the UNICC Undergraduate International Case Competition.
* Elected DIT class representative.
* Student council and yearbook committee member.
* Gaisce bronze award recipient for volunteer work.
* Winner of Gerry Reilly Inter County GAA tournament.
* Hold a full clean driver’s license.

**SKILLS**

**Teamwork:** Capable of working both independently as well as part of a team as demonstrated through work experience and the many group projects and presentations completed in DIT.

**Leadership**: Experienced in leading and organising people, activities and resources through various group projects and sporting tasks. Comfortable taking a leadership position in all aspects of life be it in work, college or sport.

**Communication**: Articulate and confident in all communications with colleagues, supervisors and lecturers. Excellent written and verbal skills.

**Organisation:** Work experience shows that I have the focus, clarity and strategic ability to fulfil a variety of tasks successfully. Ability to manage time efficiently.

**IT**: Proficient working with Microsoft Office, Word, PowerPoint and Excel. These skills have been mastered through working on college assignments and in my employment experience.

**Problem Solving:** Strong analytical skills and able to solve practical problems using creativity and resourcefulness.

**REFERENCES**

Upon request