Eamon Quinlan

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I believe the below will illustrate learned and practical experience in all areas Byrne Wallace values in obtaining the right type of person for their Graduate Programme. I have an extensive history illustrating negotiation, leadership, project management, adaptability, legal drafting and intellectual inquisitiveness. All of which I use to add value to any group I am attached to. Due to my involvement with other organisations I possess strong communication skills as I deal with people of all backgrounds and motivations on a regular basis with demonstrable success. I understand the importance of substance in terms of workload but also how presentation is key to achieving these desired outcomes.

**Achievements:**

* Winner of the Devalera Cup National Debating Competition. University of Limerick top ranked University Debater. Represented Ireland at the World Debating Championships in Thailand and Cork. Represented Ireland at the European Debating Championships in Estonia and Istanbul. Ranked 211th in the world. Competed against the World Champion at Oxford University’s invitational.
* First ever National President of Ogra Fianna Fail. Elected twice as a County Councillor in Waterford and served as Mayor of Waterford City from 2015 to 2016. Enlisted to be a graduate ambassador for Waterford Institute of Technology’s Law Department from 2017 to 2020. Lead trade delegation to Caduajac, France and negotiated entry into the Pan European grouping ALDI in Bulgaria.
* Served as one of the Governors of University College Cork, controlling a budget of €430 million. Served as budget controller for Waterford Council, approximately €130 million. Asked to serve as Director on three non for profits involved in the Arts sector.

Career to Date

**Waterford Institute of Technology – Law Student Sep 2017 – Oct 2020**

**Planning Registration Authority – Quality Specialist Intern June 2019 – July 2019**

* Processed property registration applications from solicitor practices countrywide.
* Managed the quality control processes for evidence of title and other claims ensuring easements and covenants were accurate.
* Aided with in-house legal counsel’s review of all legal questions relating to submissions.

**Waterford City and County Council (WCCC) – Internal Auditor June 2014 – Present**

* Governance and staff performance review of WCCC.
* Review all materials in relation to legal exposure and liability of organisation.
* Offer recommendations on structural changes to reduce risks.
* Question Chief Executive and Directors around departmental operations and upholding of standards.
* Track financial indicators to maintain stable finances and investigate any breaches leading to financial loss.
* Act as point of contact for whistle blowing or confidential reporting.

**University College Cork – Member of the Board of Governor’s June 2015 – July 2016**

* Served one year on UCC’s Board of Governors.
* Acted with the wider board of approximately thirty members to pass resolutions.
* Reviewed governance and operational targets for the University.
* Interviewed departmental heads about industrial relations, facilities, course review and legal obligations.

**Waterford City and County Council (WCCC) - County Councillor May 2014 – Present**

* Elected as a Public Representative at 27 years of age. Elected as Mayor of Waterford City at 28 years of age in 2015. Experience in creating bye-laws and assessing actions in relation to legal permissibility and liability. These roles gave me a deeper appreciation of the law and resulted in my commencement of a law degree in order to switch careers to this area.
* Exceptionally broad role where I had to learn many transferable skills that would be assets in any workplace environment. Some of these include control of an annual budget of €130 million that must be broken down amongst several competing departments, influencing 350 staff and stakeholders, team work and negotiation across disparate groups, gaining influence and credibility with third parties, matrix management, diplomacy with ambassadors and US Governors, media relations at a local and national level, presentation skills, knowledge of local government and more.
* Provide leadership to create shared goals and commitment from individuals across many backgrounds. Sustaining progress by managing personalities and fostering shared commitment to agreed objectives. Fostering a sense of achievement across various parties to maintain drive for future projects.
* Highly advanced communication skills that are constantly being refined. Can adequately manage messaging on any topic and tailor it for consumption to the targeted individuals.

Theabove role requires my attendance at two meetings per month that are held in the evenings and can be attended through zoom. As such, there would be no negative impact on time availability or dedication to my role with your organisation.

**BNP Paribas - Anti Money Laundering and Transfer Specialist Jan 2014 – June 2015**

In this leadership role I gained exposure to many different aspects of legal obligations, compliance, IT, audit processes and general business functions. The role primarily comprised the following tasks:

* Management of redemptions of institutional financial accounts domiciled in Ireland in line with three international time zones.
* Quality control on institutional accounts such as Bank of America, Severance, etc.
* Completion of weekly Portfolio and Project Management reporting and bi-weekly Business Change Management reporting.
* Direct management of multiple accounts totalling hundreds of millions in multiple currencies in pension and investment funds.
* Accumulated and cross referenced legal documents to verify transactions from clients in line with US and EU financial regulations around best practice to avert money laundering across international borders.
* Ad-hoc duties where required, including building and maintaining a Resource Matrix, Macro data compilation programmes and application of intense legal satisfaction requirements where high risk or breach was identified.

**BNY Mellon - Withdrawal Specialist June 2012 – Jan 2014**

In this role, I had to exhibit an in depth knowledge of the client’s needs as they progressed through each departmental in order to review, query and amend any inconsistencies in the value chain, thereby protecting the organisation from any liability.

* Portfolio Management – contribution to the target setting, analysis and monitoring of the portfolio performance.
* Quality control of all prior actions by other departments as a final point of review before funds were released.
* Release of payments across the globe within a 24 hour turnaround.
* Compliance Management – management of the companies’ documentary requirements in line with the US Federal Reserve’s supported FFIEC compliance legislation.
* Management of all redemptions across different IT systems.
* Assessment of current procedures and make recommendations for improvements to reduce risk.
* Training of new general staff and team specific members to increase competency across multiple fields.

**Statestreet IFSC - Client Communications May 2011 – June 2012**

My role within IFSC was initially client based but progressed to encompass System Management and Fraud Management. Some of the duties and responsibilities required of me in this role were as follows:

* Relationship management involving on boarding of new institutional clients and maintaining person to person contact for all client needs.
* Project management of a bespoke system per client, involving different work times and products. In particular for JP Morgan Intl.
* Production of benchmarking reports and subsequent analysis to assist in identifying areas of concern relating to irregularities, client satisfaction and best in practice evolution of operations.
* Management of the Anti Money Laundering cross check system for all transfers.
* Risk Management

law department assistance and debating

UL Debating Champion. Represented Ireland at two European and two World Debating Championships. Represented my University at Oxford University’s open competition. Ranked 211th in world rankings.

WIT graduate ambassador programme. Hosted guests on behalf of the College such as Supreme Court Justices and gave talks to young students on careers in the Law programme.

Software Experience and research

Proficient in Microsoft Office, Advanced Excel including dashboards, Business Objects and SharePoint. Use of Justis, Westlaw, Bailli and Courts Service for legal research purposes.

Charitable Roles

I serve unpaid as a Director for benevolent not for profit organisations as follows:

Gallery of Modern Art (<https://waterfordarts.com/tag/goma-waterford/>) 2015 - Present

Rogue Gallery (<https://waterfordarts.com/tag/the-rogue-gallery/>) 2019 - Present

Waterford Youth Arts ([www.waterfordyoutharts.com](http://www.waterfordyoutharts.com)) 2016 - Present

In these roles I am placed in areas of significant trust and must work collaboratively with others in order to advance their core objectives by delivering on issues such as care of minors, staff management, compliance with the Charities Regulator, funding grants through State Entities such as the Arts Council and maintaining good relations with local stakeholders such as schools, theatres and local media.

EDUCATION

**LLB Bachelor of Laws - 2.1 Second Class Honour 2020**

Waterford Institute of Technology

**Contract Law: Certificate 2020**

Harvard University

**B.A. Business Studies. Accounting, Finance and Law 2011**

University of Limerick (UL)

**REFEREES**

Grainne Callanan

Head of Law Department and lecturer in Waterford Institute of Technology

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Dr. Elliott Payne, MA, LLB, Solicitor.

Lecturer of Law in Waterford Institute of Technology

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Dr. Jennifer Kavanagh

Lecturer of Law at Waterford Institute of Technology and RTE Legal Contributor

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Jim O’Callaghan

Barrister at law – Senior Counsel

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I am in receipt of written references from each of the above referees recommending my suitability for such a legal professional role. These can be provided by myself on request or can be obtained by contacting the referees at their above contact details.