

# Emer Cassidy

**MSc, BA (Hons), GDip, Chartered Banker, LIB, QFA**

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## Strengths and Skills

- Commercial awareness evidenced by presenting commercial requests to decision making authorities including CEO and board levels
- Effective written and verbal communication skills used to establish productive working relationships with teammates, colleagues and stakeholders
- Ability to multitask and prioritise matters in order to adhere to deadlines in a high-pressure working environment
- Driven to continuously progress and develop as evidenced by my professional qualifications
- Willingness to learn and accept challenges in the interest of expanding my knowledge base and experience

## Employment

### Current

#### **Deputy Senior Manager - Asset Management and Recovery**

National Asset Management Agency, Treasury Dock, North Wall Quay

- ✓ Managing a portfolio of complex debt recovery cases with total debt valued in excess of €1bn which involves a variety of transactions such as property conveyance, management of commercial assets (e.g. a shopping centre), debt compromise agreements, liquidation processes and enforcement action
- ✓ Composing and presenting papers for commercial requests and bi-annual reviews for entire portfolio
- ✓ Attendance in court or at mediation where required, swearing of affidavits, providing instruction to both internal and external solicitors
- ✓ Liaising with and agreeing updated portfolio strategies with Receivers or Debtors in order to work towards achieving strategic milestones
- ✓ Partaking in the Asset Management and Recovery risk working group on a quarterly basis given knowledge of corporate risk management through education

### 2018-2020

#### **Case Manager - Asset Management and Recovery**

National Asset Management Agency, Treasury Dock, North Wall Quay

- ✓ Managed a portfolio of complex debt recovery cases with dealings in Ireland and other European countries including Portugal and Poland. In 2019, I managed transactions which resulted in inflows in excess of €60m to NAMA
- ✓ Critically assessed credit applications and providing recommendations and rationale to decision making authority
- ✓ Ensured adherence to stringent policies and procedures
- ✓ Mentored and training new entrants
- ✓ Liaised with internal teams such as Insolvency, Tax and Legal as appropriate to ensure effective management of portfolio through understanding and collaboration
- ✓ Consistently filed up to date and relevant documentation as all files subject to audit

## 2016 - 2018

### **Portfolio Support Officer/Assistant Manager**

National Asset Management Agency, Treasury Dock, North Wall Quay

- ✓ Processed initial credit applications including Receiver budgets, funding requests, commercial leases and property disposals
- ✓ Minute taking for internal and external meetings
- ✓ Maintained property/collateral records across entire team
- ✓ Prepared ad hoc reports and submissions
- ✓ Provided data/information to support requests including Quality Assurance inspections as well as Internal and External Audit Review

## 2015 - 2016

### **Direct Sales Advisor**

Allied Irish Bank, Airside, Swords

- ✓ Analysed unsecured personal lending applications up to €30k including restructuring and refinancing.
- ✓ Communicated with customers to understand their financial needs and make recommendations on suitable products to meet these needs.
- ✓ Achieved weekly sales targets for loans, credit cards and insurance products.
- ✓ Recorded and monitored team insurance targets as Insurance Champion.

## **Education**

- MSc Financial Services (2:1) 2019  
**Institute of Banking**
- Graduate Diploma in Financial Services (2:1) 2018  
**Institute of Banking**
- Professional Diploma in Financial Advice 2017  
**Institute of Banking**
- BA Economics, Politics & International Relations (Joint Honours) (2:1) 2015  
**University College Dublin**

## **Qualifications & Awards**

- Chartered Banker
- Qualified Financial Advisor
- Full Clean Driving Licence
- European Computer Driving Licence
- Completion of Intermediate Excel Course