

FIDELMA MANNION (BCOMM Intl/MA/MSc)

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PROFILE

Skilled & experienced finance professional with 20 years industry knowledge in terms of counterparty credit risk management (Citi) and rating agency experience (Moody's). Recently completed an MSc in International Law & Business (1st class honours) with a view to transitioning to the legal profession and applying my knowledge, experience and analytical skills in the field of law. Fluent German. Undertaking FE1 exams in 2020.

CAREER EXPERIENCE

Senior Vice President, Citibank N.A.

5/2007-8/2018

Supervised a portfolio (in excess of US\$200bn) at Citibank (London) as a counterparty credit risk officer, encompassing financial institutions and governments (including state-owned corporates).

Technical & Analytical skills

- Exercised senior approval authority (Senior Credit Officer) in respect of counterparty limits and transactions (including FX, derivatives, repos, margin lending, bridge loans), enabling informed risk decision-making.
- Utilised risk mitigation techniques as well as product and counterparty stress testing, of particular use in advance of key stress events (i.e. Brexit).
- Co-developed an internal risk rating approach for banks globally, resulting in a more consistent approach to risk management.

Presentation & Communication skills

- Prepared credit reviews and portfolio reviews, fulfilling policy requirements and keeping senior management apprised of developments in a timely manner.
- Presented key findings and recommendations to senior management.

Management & Leadership skills

- Managed distressed credits from a classification and exposure perspective in order to ensure adequate risk provisioning and to minimise unnecessary risks.
- Reduced concentration risks from a notional and risk capital perspective.
- Collaborated with various teams globally (Trading desks, Risk, Audit, Compliance, Legal, Technology, Corporate bankers) in order to meet deal deadlines, achieve a composite view of risks and correctly handle vulnerable credits.
- Undertook internal audits (Nordic corporates, sub-Saharan African names, EMEA Commercial Real Estate) to assure deployment of appropriate risk approaches in different locations.

Client-facing skills

- Directed internal/external client-facing meetings to facilitate an enhanced understanding of risks and in turn to support viable business propositions.

Training & Mentoring

- Mentored and managed associates from my team and other business units in order to raise risk assessment quality.
- Organised subject matter training sessions for colleagues within Risk globally, helping to promote a more inclusive and coordinated approach to risk management.

Assistant Vice President (Analyst), Moody's Investors Service

1/2000-5/2007

Analysed financial institutions for Moody's (London) and was promoted three times.

Client-facing & Presentation skills

- Chaired and conducted meetings with senior management of various banks, thereby maintaining regular and open dialogue and leading to informed analyses.
- Fielded investor queries, enabling greater transparency of ratings processes.

Analytical skills

- Assigned ratings and published written research on banks in Ireland, Latvia, Estonia, Lithuania and Luxembourg in order to satisfy client demand for credit opinions.
- Participated in covered bond rating processes for Ireland and Germany to support deal flows and to provide an alternative and valued viewpoint.

Training & Mentoring

- Managed junior staff members, resulting in more responsibility and management expertise.

Credit Analyst, DZ Bank Ireland plc

9/1998-12/1999

- Analysed investment-grade banks and corporates, providing written assessments and recommendations.

EDUCATION & TRAINING

THIRD LEVEL EDUCATION

MSc in International Law & Business

2018-2019

UCD Sutherland School of Law & UCD Michael Smurfit Graduate Business School, Dublin, Ireland

- 1st Class Honours.
- Modules: *Commercial Networks - Business Law & Relationships (A); International Economic Law (A); Transactions: Construction Critique and Contestation (A+); Key Issues in Conflict of Laws (B+); Intl Financial Mgmt (A-); Leadership Development Skills (A-); Dissertation (A-).*

Masters Degree in German (M.A.) by exam and thesis

1995-1997

University College Dublin (UCD), Belfield, Dublin, Ireland

- 2nd Class Honours

BCommerce (International) Degree

1991-1995

University College Dublin (UCD), Belfield, Dublin, Ireland

- 2nd Class Honours Grade 1 (encompassing a 2nd Class Honours Grade 1 in Commerce and a 1st Class Honours in German).
- Undergraduate studies included an Erasmus year abroad, studying commerce at the Universität des Saarlandes, Saarbrücken, Germany.

SECOND LEVEL EDUCATION

Coláiste Iosagáin, Stillorgan Road, Booterstown, Co. Dublin

1985-1991

- **Leaving Certificate (1991)** – Honours level in all subjects: Biology (A), French (A), Irish (A), German (A), English (B), Chemistry (B), Mathematics (C).
- **Intermediate Certificate (1989)** – Honours level in all subjects: English (A), Irish (A), French (A), German (A), Science (A), Mathematics (A), History (A), Geography (A), Music (A).
- Awarded a scholarship to spend three weeks in Germany based on German exam results.

LANGUAGES & IT SKILLS

- Fluent German, conversational French.
- Proficient in the use of a variety of computer software packages including Excel (pivot tables), PowerPoint, Bloomberg.

OTHER CERTIFICATES AND ACHIEVEMENTS

- Bloomberg Market Concepts (BMC) – 2019.
- TEFL certificate in teaching.
- Completed one year of a three-year BA Modular Evening Degree Course in French at University College Dublin. Awarded a 2nd class honours Grade 1 (1998).
- Tutored 1st-year undergraduate students (German literature and grammar) at University College Dublin (1995-1996).