

Larisa Maldea
Candidate for LL.B (Business) 2016, Trinity College Dublin
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Educational Qualifications

Hartstown CC: Leaving Certificate 2012 - 515 points
Trinity College, Dublin: Law and Business 2016 - Junior Sophister Result: II.1, 61%

Work Experience

Brown Thomas, Sales Advisor, October 2015 - Present

My main duties are to provide excellent customer service and manage relationships with customers/clients in order to encourage repeat custom. To promote sales of the latest deliveries, to ensure the best possible presentation and regular replenishment of depleted stock. To provide each customer with a luxurious experience at Brown Thomas and maximise every selling opportunity.

Financial Services Ombudsman, Legal Intern, September 2015

Three week placement organised by the Trinity Law School as part of the "Clinical Legal Education" module. I assisted with drafting of reports, researching, answering legal questions. I attended a number of mock mediation and oral hearings. This was invaluable experience as I assisted solicitors and took part in the strict adherence to confidentiality. I also completed a CPD certified day course in the Payment Services Regulations 2009 and attended training on alternative dispute resolution.

Rabobank, Corporate Banking and Operations, Administrator, July - August 2015

During my six weeks at Rabobank I completed two projects. In the Corporate Banking department I arranged, filed, and maintained all confidential "KYC" documents. In the Operations department I completed a simplifying project which involved solving all account queries remaining after Rabobank changed to a new operating system. During these projects I improved my excel skills, time management skills and learned to work well on my own initiative.

ACC Loan Management, Wealth Management, Data Administration, December 2014

Based in the Wealth Management Department, my role included reviewing, and ensuring information complied with the current data protection laws, and redacting personal information in order for accounts to be legally passed on to third parties.

Salesforce, Foundation Scholar, 2014-2015

I was awarded a corporate scholarship by Salesforce which included mentoring and two weeks of career planning workshops through the Trinity Access Program. My main duties were to meet with my mentor monthly, attend two weeks of workshops and present to the company's directors at the end of the program. It equipped me with various skills including: presenting, public speaking, team work, and research.

KBC Ireland, Data Compliance Administrator, June - August 2014

For this role I undertook research into a large volume of customers, analysed and compiled the data to ensure that it complied with the latest data protection laws. These projects have taught me to work well in a team and spread tasks and responsibilities equally. It has also taught me to use my own professional judgement where answers to questions are not readily available.

HCL Technologies, Broadband Technical Support Agent, August - December 2013

In this customer facing role I effectively dealt with customer queries, complaints and demands while hitting daily and weekly targets. It was a high pressure environment where I learned to manage my time very well and negotiate with customers. I worked in a team with nine others and we helped each other achieve our weekly team targets in order to work efficiently and produce more customer value.

Achievements, Interests & Volunteering

Students' Union, Law and Business Class Representative, 2015/2016

Nominated and elected into this position by my colleagues. My main duties this year are to represent my class at a number of Students Union Council meetings in order to enhance the educational experience of every student.

Trinity Access Program Ambassador, 2015/2016

In this role I will be holding presentations in a number of secondary schools to inform students about the different opportunities available to enter into third level education, and particularly what the Trinity Access Program offers.

Enactus Trinity, Write Up! Treasurer, 2014/2015

The Write Up! project focused on improving literacy levels in disadvantaged secondary schools. My main duty was to secure funding for the project through sponsorship and fundraisers.

Trinity Student Management Fund, Senior Analyst, Healthcare and Pharmaceuticals Sector 2014/2015 and Sector Analyst, Telecoms and Media, 2013/2014

We operate a real life financial portfolio under the guidance of past executives and industry experts. I gained experience in business analysis, investing and risk management from researching and pitching companies to the investment board.

Mentor and Tutor at Trinity Volunteer Tutoring Programme, Tutor, 2013/2015 and Student2Student, Mentor, 2014/2015

I have volunteered to provide academic, social and emotional support to college freshmen and secondary school students.

Leaving Certificate Awards, 2012

I achieved the third best Leaving Cert. rewards in a group of over 200 students. This entitled me to a prize of €515 funded by the school. I am fluent in English and Romanian, along with conversational Irish and German. I debated in the German language at national level along with three other colleagues during my schooling years.

National University of Ireland Maynooth Awards, 2012

I received two awards, Business and German for achieving the highest results in both subjects during 5th and 6th year. This competition was affiliated with Hartstown C.S.