**PERSONAL PROFILE**

**Name:**  Michaela Dillon

**Email:** dillonmi@tcd.ie

**Number:** 0877628059

**EDUCATION**

2013 –2017 Institute of Chartered Accountants, Ireland

ACA

**Result: CAP1, CAP2 and FAEs all completed at first sitting** (achieved a top 20% ranking in the FAE Core exams)

2009 – 2013 Trinity College, Dublin

BA Business, Economics and Social Sciences (BESS)

**Result: 2.1**

2003 – 2009 Mount Sackville, Dublin

Leaving Certificate

**Result: 520 point**s (A1 in Business and A2 in Economics)

**EXPERIENCE**

June 2017 – present: **Kerry Group**

**Commercial Finance Accountant**

* Responsibilities include:
* Responsible for the Mainland Europe market of the Sweet and Cereal business
* Control of the pricing process of new product developments and existing products to continually grow margin
* Review performance of sales by customer to identify trends and highlight any issues
* Carry out analysis of pipeline performance and working with sales teams to drive business growth
* Preparation of reports for executive meetings

September 2013 – June 2017: **KPMG**

**Senior Associate, Consumer and Industrial Markets (CIM) Audit**

**Financial Statement Audits**

* Responsibilities included:
* Planning, managing and executing the audit process, with appropriate consideration of audit strategy, audit risk issues and technical accounting matters
* Co-ordinating on-site fieldwork and liaising with other departments, to ensure the smooth delivery of the audit process
* Liaising with clients throughout the audit process, involving detailed discussions surrounding key accounting and audit issues, in addition to developing and maintaining client relationships
* Preparing board level reporting documentation, detailing issues found, and recommending corrective and preventative action
* Coaching and developing junior team members
* Proactively identifying and resolving issues quickly and efficiently
* Senior associate experience:

*Significant experience across a wide range of industries, for both public and private companies, nationally and internationally*

* Audit senior on **BWG Foods**, one of Ireland’s leading food retail and wholesale groups
* Audit senior on **Bewley’s Limited**, Ireland’s leading coffee and tea group
* Audit senior on **Communicorp Group**, a media group with leading commercial media brands in Ireland and Europe
* Audit senior on **Marlet Property Group**, a prominent group involved in property development
* Audit senior on **Parma Investments**, a large private investment group, also involved in property development
* Audit senior of **Woodies DIY**, a subsidiary of **Grafton Group**
* Audit senior on a number of subsidiaries of **Total Produce plc**
* Semi-senior on one of Ireland’s largest public companies, **DCC plc**
* Semi-senior on a US subsidiary of **Kingspan Group**

**CSR – Soar Foundation**

* Involved in the development of a skilled based CSR initiative with the Soar Foundation
* The Soar Foundation is an independently funded organisation that focuses on the creation and delivery of early intervention and preventative wellness workshops to young people in Ireland
* Provided accounts preparation assistance one day per month, on a pro bono basis

**Other**

* Spent 6 weeks in the Transaction Services department in 2014, working on an IBRC project
* Completed a 4 month secondment in BWG Foods from September to December 2014
* Involved with the KPMG Business School to regularly provide training to incoming trainees/placements

July – September 2012: **Grant Thornton**

**Intern**

* Banking specialist in the Restructuring and Reorganisation department
* Main responsibility was the control of payment process to suppliers, employees and other creditors associated with companies in receivership/liquidation

June 2012: **McCann FitzGerald**

**Work Experience**

* Shadowed a partner whose practice areas included M&A, commercial contracts and corporate governance

**ACHIEVEMENTS, INTERESTS AND OTHER**

* Completed a 4 month secondment in BWG Foods from September - December 2014
* ‘High Achiever Award’ from Mount Sackville for admirable academic results and overall contribution to school life
* Elected 6th year prefect in Mount Sackville by fellow peers and teachers
* Debating - Convenor of Mount Sackville Debating Society 2007/2008 and semi-finalist in the Leinster Senior Debating Competition in 2007 and 2008
* Intermediate level at Reformer Pilates
* Keen interest in travel and have travelled extensively in Asia, Africa, Europe and America
* Fundraised for Focus on Romania, a charity that supports care homes for disabled young adults in Romania. Travelled to Romania twice to volunteer for the charity

**REFERENCES**

* Available upon request