

Naomi Odeniyi

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I am enthusiastic and driven law graduate seeking to expand and put into practice my knowledge. My education has nursed my writing and legal thinking skills. While my work experience has developed my hardworking and intuitive nature.

Education

2020 - Present *International Commercial Law, UCD, Dublin*

- Currently studying a Graduate Diploma. My modules include Online Regulation, International Commercial Arbitration, Regulatory Governance.

2016 - 2019 *Law and French, Dublin City University*

- Achieved Second Class Honours
- *Final Year Core Modules:* Property Law 1, Company Law, Property Law, Advanced Company Law, Family Law, Principles of Equity and Trusts.
- *Key Modules:* Memory and Identity, French Language & Culture (Intermediate), French Intermediate Oral Skills, French Language 7 (Intermediate), French Language 8 (Intermediate).

2011 - 2016 *Pipers Hill College, Naas, Kildare*

Received Academic Achievement Award in 2015.

Work Experience

Nov 2019 – Dec 2019 *Corporate Campaigns Team, Focus Ireland, Dublin*

- Executed aspects of corporate fundraising campaigns in telesales. Managed corporate donor relationships through phone calls, email correspondence, and face to face interaction at our fundraising events. Recruited new corporations as donors.
- Developed relationship-building skills, sales skills, negotiation skills and resourcefulness.

Jun 2019 - Oct 2019 *Bartender, Snug and Cellar, Nice, France*

- Managed the bar and stock rotation including re-ordering and refilling.
- Prepared and served drinks (including specialized cocktails).
- Handled cash transactions and bookkeeping.
- Developed customer service skill, time management, coping with problems and unexpected situations while managing high level of customer service.

Jun 2018 - Jun 2019 *Sales Associate, Arnotts, Dublin*

- Responsible for sales and customer service helping customers meet their needs always
- Stock control, display and management of merchandise
- Assisted in training new colleagues
- Developed customer focused skills. Maintained company values of inspiring customers, driving creativity and winning together

Aug 2017 - Jan 2018 *Sales Associate, C&J Clarks, Dublin*

- Delivered consistent positive sales performance.
- Worked on own initiative and as part of a team to provide excellent customer service
- Developed excellent customer service, teamwork, merchandise display, sales and cash handling

May 2017 - May 2018 *Campaign Negotiator, Rux-Burton Associates, Dublin*

- Responsible for making telephone calls for fundraising campaign in DCU Alumni Office, speaking, and connecting with university alumni for the purpose of fundraising.
- Negotiating with donors into a monthly subscription option as part of a giveback program.

Extra-curriculars and Interests

- **Culture** – I was a dedicated 3-year committee member of DCU’s African Society and elected President of DCU African Society for the academic year of 2018/2019. With this role I gained invaluable experience of hosting and collaborating on many events focused on inclusion and diversity. I learnt the value of having a high level of organisation, the importance of critical thinking and decision making, and the key components of effective leadership. I also attained skills of booking keeping, account management as the treasury of Societies finances when I was elected the society Treasurer in 2017/2018.
- **Music** - Dedicated member of the church choir for 8 years. I became Assistant Music Director in my last year with the choir before I moved to college. I joined the DCU Gospel Choir in 2016 came Vice President of DCU Gospel Choir in 2017 – 2018. As part of the society, I held concerts and events throughout the year and was invited to perform at many events held by DCU faculty. The most memorable being the annual president’s dinner in front of former president Mary McAleese and DCU President Brian MacCraith. I am also a songwriter working with many Irish artists and music producers.
- **Law** - Became 1st year representative of FLAC (Free Legal Advice Centre) from 2016 – 2017. Here, I learnt how to put into practice legal research to aid with the advice centre. My time in this society rekindled my interest in debating that developed from secondary school. We collaborated alongside the debate society debating current affairs which I mainly took part in the research and rebuttal process.
- **Travel** – I have a deep passion for travelling and new discoveries. I recently returned from a four-month solo trip to the South of France learning and practicing French with locals and adding to my travel photography collection.

References available on request