

PATRICK MORAN

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Introduction

I returned to Ireland in January 2009 after a long period of traveling. My time from then to December 2012 was spent caring for an elderly family member and studying towards a Diploma in Financial Advice (QFA Diploma) which I completed in June 2010; I also subsequently completed the University Diploma in Financial Services. I commenced a BA (Hons) Degree in Psychology in September 2013 which I completed in 2016 with a 2.1 overall.

I am currently studying towards a Postgraduate Diploma in Law at DIT.

Experience

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|---|---------------------------------------|
| Macquarie Private Wealth | Aug - Oct 08
Sydney, Australia |
| CAM Broker Associate (Temp) | |
| <ul style="list-style-type: none">▪ Processing cash account applications.▪ Cleansing a newly purchased book of accounts.▪ Training new Temp staff as hired.▪ Various other tasks as requested. | |
| Radar Investor Relations | May - Aug 08
Sydney, Australia |
| Investor Relations Associate (Temp) | |
| <ul style="list-style-type: none">▪ Studying documents related to each individual client of Radar.▪ Outbound calls to shareholders on behalf of Radar's clients.▪ Answering inbound queries from shareholders.▪ Gathering & recording feedback from Shareholders for the client. | |
| Financial Advice Centre | Apr/May 08
Sydney, Australia |
| Sales Agent (Temp) | |
| <ul style="list-style-type: none">▪ Outbound sales (Insurance products) to existing customers of Westpac Bank.▪ Achieving minimum sales targets. Both individual and team.▪ Adhering to strict internal rules on method of sale. | |
| AIB Direct Banking | Jan 05 – Sept 07
Naas, Co. Kildare |
| Customer Service Advisor | |
| <ul style="list-style-type: none">▪ Taking inbound customer service calls from credit card holders and AIB branches.▪ Coaching new staff▪ Investigating customer complaints.▪ Completed several e-learning courses including, Stress Management and Listening Skills.▪ Acting supervisor during shift hours to cover breaks and other periods.▪ Increased lending authority from €3200 to €8000. | |

Education

Waterford Institute of Technology

I recently completed a Bachelor of Arts (Honours) in Psychology with a minor in law, achieving a 2.1 overall.

The Institute of Bankers School of Professional Finance (UCD)

- University Diploma in Financial Services
2011
- Professional Diploma in Financial Advice
2010
- Professional Certificate in Fraud Prevention
2011
- Professional Certificate in Consumer Credit
2011
- Certificate in Banking Operations
2006

Presentation College, Carlow

- Leaving Certificate
1999

Hobbies and Interests

I am an avid reader of non-fiction including educational books and biographies as well as walking and caring for two family dogs.

Referee's

References are available upon request.