

## PHILIP POWELL

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***Fifteen years legal experience working in both commercial private practice legal firms and commercial enterprises, developing expertise and knowledge across a broad variety of legal areas, from property/ real estate to corporate/ commercial, venture capital and aircraft financing. I am currently working in the area of aircraft financing. I spent a year on secondment from Beauchamps Solicitors with Enterprise Ireland where I gained invaluable commercial experience. Able to work as part of a team or on my own initiative.***

### EDUCATION/QUALIFICATIONS:

**University of the West of England** 2:1 LLB (1996)

#### **Blackrock College, Dublin, Ireland**

Leaving Certificate: 1992 (Grading: A1 – 90-100%, A2 – 85%-90%)  
English (B1), Maths (Pass)(A2),  
History (A1), French (C1),  
Biology (A1), Chemistry (C1)  
Geography (B1)

### PROFESSIONAL EXPERIENCE

#### **Macquarie AirFinance Ltd. – May 2008 to November 2015**

Macquarie AirFinance is a global aviation lessor providing aircraft and capital to the world's airlines plus advisory and asset management services to aircraft owners. Macquarie AirFinance own or manage 141 jet aircraft leased to 72 operators in 44 countries, across six continents.

#### **Responsibilities:**

- Sole Responsibility for the drafting of the finance documents under the various loan facilities in place for the purchase of new and used aircraft, sale and leaseback deals, including coordinating directly with lenders counsel on all financial aspects of the transaction up to closing, including document management.
- Assisting Senior Counsel with aircraft lease agreements and amendments, to include; drafting of conditions precedents under the aircraft lease agreements/aircraft lease amendments, liaising with external counsel, coordinating with all departments internally (technical, finance, insurance and risk).
- Sole Responsibility for all of the company secretarial functions for 50 Irish companies in the Macquarie AirFinance group, including, acting as secretary, drafting minutes, board resolutions ensuring compliance with the Companies Acts, 1963 to 2012, preparing and maintaining statutory books and registers, drafting constitutional documentation and attending to liquidations/strike offs.
- Sole Responsibility for managing all of the service providers of the French, Swedish, English, Luxembourg and Bermudan group companies, including, acting as director, attending on said providers to hold board meetings and annual general meetings
- Dealing with ad hoc including the appointment of auditors, liaising with local accountancy firms, and the general day to day management of these companies from incorporation to liquidation.

**Achievements:** Whilst at Macquarie AirFinance I rapidly moved from the role of company secretary and providing support to counsel to being responsible for the drafting and management of the all financial aspects of a transaction; and to managing all of the service providers on a day to day basis. Significant recent work includes:

- Assisted with the external prepayment and corporate and equity funding restructure in order to position the company within the Macquarie Group.

### **Beauchamps Solicitors – Legal Executive – May 2003 to May 2008**

Beauchamps Solicitors, a Tier 2 legal 500 Firm (in the area of Real Estate), is one of Ireland's leading commercial full service law firms which provides legal services to a broad client base that includes multinational companies, government and public bodies, owner managed businesses and private clients.

#### **Real Estate**

I joined Beauchamps Real Estate department on a temporary six month contract dealing with land registrations. Within a short period of time I asked to take a permanent position and quickly assumed the role of a "de facto" solicitor acting for one of the firm's important public body clients.

Responsibilities included:

- the acquisition of residential property under the client's Shared Ownership Scheme (S.O.S);
- reviewing title, raising requisitions on title, issuing of contracts throughout the transaction to the preparation of closing documents to closing of the purchase;
- drafting and issuing of the S.O.S lease and mortgage documentation to the S.O.S tenant;
- attending to the registrations (Land Registry /R.O.D), including first registration cases with the Land Registry.

Acting for buyers and sellers on the acquisition and disposal of residential property, including reviewing title, preparing requisitions on title and liaising with solicitors and financial institutions

### **Enterprise Ireland – secondment to EI from Beauchamps Solicitors – January 2007 to December 2007**

- I was chosen by Beauchamps to go on secondment by the head of the Commercial department and Managing Partner.
- Acted as a Legal Advisor to the Commercial Team in Enterprise Ireland's Equity Department
- EI is the Irish government agency responsible for the development and growth of indigenous Irish businesses in world markets.
- EI invests more than €200M annually in indigenous Irish industry across a wide range of programmes.
- With an equity portfolio including 800+ firms the agency is the largest seed capital and angel investor entity in Europe.

#### **My duties included:**

- Advising EI client on appropriate terms and conditions to attach to different investments;
- Once terms and conditions had been agreed with the client drafting the initial Shareholders Agreements;
- Sole Responsibility for handling negotiations with the legal representatives for the investee company;
- Advising EI on post investment shareholder consent issues including M&A, IPO and further rounds of VC investment;
- Drafting and negotiating documentation required to respond to these consent matters as they arose.
- My initial six month secondment was extended on two occasions at the request of the EI; additional duties included:
  - delivering training sessions to the legal team within the Equity Department; and

- providing the legal team with ongoing support and back up.

**Julian Deale Solicitors, August 2002 – May 2003 – Legal Executive**

Assisting Principal in all aspects of a general residential conveyance and working with the Principal on all aspects of matrimonial /family disputes.

References available on request