

SATVIK KAPOOR
satvik.kapoor0214@gmail.com | +353-894789234

SUMMARY & OBJECTIVE

I am a qualified lawyer with four years PQE of working with global technology companies, currently enjoying my LLM at Trinity College Dublin. Experienced in excelling in a global, fast paced and a solution driven environment and working with stakeholders across the globe on a variety of contractual and commercial matters. Interested in everything technology. Eager to work with organizations in privacy related compliances and end-to-end management of commercial contracts.

EDUCATION

Trinity College Dublin (2020-2021)

LLM in Information Technology and Intellectual Property.

Honors: Global Excellence Post Graduate Scholar

Symbiosis Law School, Pune (2011-2016)

Bachelor of Business Administration and Law

CGPA- 3.13/4 (1:1)

Honors: (i) Winners and Best Memorial- DES National Moot Appellant Competition 2013; (ii) Quarter Finalists- UPES National Energy Law Moot Court Competition 2013; (iii) Winner- 3rd Gurucharan Singh Tulsi National Essay Writing Competition, 2013; (iv) Exchange Student, Berlin School of Economics & Law- 2015.

Positions: (i) Vice President- Students' Council (2015); (ii) Co-convenor, Annual Cultural Fest (2015); (iii) Member- Human Rights Cell.

SECONDARY EDUCATION (*Leaving certificate equivalent*)

Delhi Public School, Bangalore (2011)

Percentage- 90.75%

Delhi Public School, Indore (2009)

Percentage- 86.6%

POST QUALIFICATION EXPERIENCE

- **ANI Technologies, Bengaluru (Ola)**

Assistant Manager- Legal

July 2019 - Present

- Lead all real estate and service arrangements for the parent company and all three-group entities. Role included working closely with the operations and finance teams to streamline the vertical to achieve maximum efficiency. Responsible for cutting down on legal costs by more than 30%.
- Drafted, reviewed and negotiated on lease agreements, leave and license agreement, non-disclosure agreements, RFP and tender document, service agreements (market research, consultancy, reseller), software license agreements. Also responsible for real estate compliances and due diligence.
- Part of the deal team (which included the group CEO, CFO and General Counsel) in the European launch activities for the mobility business. Advised on setting up of data centers and data localization requirements.
- Drafted and negotiated demand notices, termination letters and other documentation or disputes ensuing from various agreements.
- Lead the internal restructuring process so as to streamline workflow and created a simpler approach to solving queries and timely legal intervention in commercial business transactions.

- **Advocate - Supreme Court of India, High Court of Delhi)**

September 2018 - May 2019

- Appeared and filed matters before the Honorable Supreme Court, High Court, various District Courts, company & consumer tribunals.
- Area of practice- Civil litigation including medical negligence, licensing, property disputes, service matters, arbitration, and contractual disputes.
- Drafted suits, first appeals, writs and streamlining ideas for court arguments.
- Briefed senior counsels for main arguments and assisted in court proceedings.
- Attended and assisted in client meetings and appropriate resolutions.

- **Wipro, Bengaluru**

Senior Legal Executive

July 2016- May 2018

- Joined Wipro's central legal team after being recruited via a campus placements and worked in a client facing role with the ENU and later the BFSI business for the global Wipro Technologies entity.
- Drafted, reviewed and negotiated various outbound and inbound IT/ITES agreements for Wipro's banking, insurance and energy clients including Bank of America, Citibank, Danske Bank, IMF, Energy Australia to name a few. Responsibilities included end to end closure of master service agreements, tender documents, software licensing agreements, cloud infrastructure, franchisee agreements, reseller arrangements, joint venture agreements etc., negotiate with prospective customers, partners and vendors across the US, UK, Europe, Australia and the Nordic region and ensure compliance with legislative requirements under such agreements.
- Worked on multiple mega gamma and key growth accounts for the BFSI business.
- Single legal point of contact for certain strategic clients in the energy and insurance business, which accounted for more than USD 300 Million in annual revenue for Wipro.
- Identify data related risks and liaise with internal stakeholders for mitigation.
- Support the business to identify and mitigate key risks in every agreement and provide assistance on day-to-day business activities.
- Pre-litigation and M&A due diligence.
- Lead the consolidation process to standardize templates of agreements.

INTERNSHIP SUMMARY

Organization	Position	Period
Krishna & Saurashtri Associates, Mumbai	Legal Intern	4 weeks
Shardul Amarchand Mangaldas & Co, New Delhi	Legal Intern	3 weeks
Network 18, Mumbai	Legal Intern	3 weeks
National Human Rights Commission (NHRC), New Delhi-	Legal Intern	2 weeks
Luthra & Luthra Law Offices, Mumbai	Legal Intern	3 weeks
Crawford Bailey & Co. Mumbai-	Legal Intern	4 weeks
Aditya Birla Nuvo Limited, Bangalore	Legal Intern	2 weeks

ADDITIONAL INFORMATION

Languages: English (Fluent), Hindi (fluent)

Bar Admission- Admitted to the Delhi Bar Association.

Publications: “Media Trial: A need to balance between freedom of speech v. fair trial” which has been published in the International Journal of Legal Research, Vol. I, Issue 3, Pg.276. [ISSN- 2349-8463]

