Name: Adesewa Okesiji

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Dear Catherine Guy,

I am a final year Civil law student who is very interested in participating in the Trainee Programme with Byrne Wallace. I became aware of this opportunity from my visit to the law firms fair at NUIG. After a brief discussion with the firm’s reps at the stand, I became convinced that Byrne Wallace would be an ideal place for me to train as a solicitor. I have the right mind and skill set to be of substantial value to the firm. Just like the firm prides itself on its ability to meet the needs of clients and satisfy them, I also have the same mentality and I strongly believe that the best way to maintain and create a successful business is to put the needs of the clients first and to ensure to achieve the desired results by all suitable means.

I have considerable experience with customer service and I've also acquired a high degree of legal, analytical and resourceful skills by Volunteering and working in places that develop such skills. I am currently employed at Art and Hobbies, a company which holds itself to be one of Irelands leading and largest Art & Craft retailers. My role in this company is to serve and advise customers, which is very similar to life as a solicitor. I ensure that a customer is heard and their needs are not only met but satisfied, this way I’ve contributed to the company by making customers happy which creates more business for the company. Through this role I also became commercially aware as I learned first-hand how a fast-paced business operates and how commercial decisions are made, I believe this to be a very useful asset in a corporate law firm as I would be well equipped to give input and ideas on ways to enhance the prospects of the firm.

I have also worked as a sales agent, a job which required me to develop my persuasive and analytical skills, I also learned the importance of time management and working well in a group because customers respond well to this. By advising and persuading customers to switch to an electricity which would not only save them money but would be good for the environment, I realised that a career as a solicitor was for me as not only did I enjoy providing arguments and counter arguments as to why a customer should switch but I was also very good at it and very passionate about it, even after my first two days. I obtained a high degree of confidence and mental skills by working in this area and there is no dispute that this would make me rise to the top as soon as I embark on a training contract with Byrne Wallace.

Apart from work, my legal skills have also greatly developed by studying Civil law at NUIG. I’ve studied Legal procedure, Company law, Constitutional law, Tort law. Land law, Labour law and many others which have given me a great understanding of the commercial aspects of law, how it applies in the real world, rights and obligations of parties, why things are the way they are and also the underlying principles behind complex concepts which have broadened my understanding of the law and prepared me for life as a solicitor. Legal procedure in particular was a very challenging module which brought me out of my comfort zone by requiring a class participation in moot court exercises. In applying myself to each task I also realised how passionate I am to become a world renowned solicitor and I believe that training at Byrne Wallace will help me achieve this.

To conclude, I strongly believe that my experience and degree of legal understanding and knowledge will make me stand out as a trainee in Byrne Wallace. My voluntary work with Barnados and Urban soul show that I believe and understand the importance of putting the needs of helpless people first. I have the ability through my work as a sales agent to relate and create a comfortable atmosphere for people of all ages, this would be really beneficial to Byrne Wallace as there is nothing better than keeping the clients happy. This is the key to a great and successful business. This I know because my experiences have made me commercially aware and have also given me the ability to see and understand what a majority tend to miss. My time management skills and ability work as a member of a team would also be of great benefit to the firm as a united firm attracts clients and therefore enables the firm to flourish.

I would greatly appreciate the opportunity to speak with you in more depth about the many various ways I can contribute to the trainee programme. Thank you very much for your time and consideration.

Sincerely,

Adesewa Okesiji