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20 October 2017

Byrne Wallace 88, Harcourt Street Dublin 2 D02 DK18

To whom it may concern,

As part your online application process I would wish to apply for you trainee solicitor position advertised on your website. I am a fourth year law student at Trinity College Dublin.

I first seriously considered pursuing a career in commercial law when working part time in the Finance and Regulatory Compliance Department of Precient Investment Managers (formerly AIBIM). There I saw how legal and regulatory affairs played such a key role in the world of business. I further developed my interest when studying a number of relevant modules last year, including commercial and company law along with corporate governance. I was fortunate to spend September of this year in Mason Hayes & Curran and this cemented my interest in pursuing a career in this area, to which I am now fully committed. The opportunity to develop my skills and practical knowledge in a challenging yet supportive environment excites me. I see great value in the firm's emphasis on the personal development of trainees'. This aspiration to improve their relevant skills in a structured and cohesive manner is very appealing. As a progressive and ambitious firm, Byrne Wallace is well positioned to adapt to the changes and challenges that face the legal sector. This would offer me a fine home for a successful career.

I have developed, from my wider work experience, a range of skills that can be applied to the legal world. I have worked regularly for many years in the Irish National Sailing School, which is a family business. Here I gained excellent teamwork experience, both as a leader and a team member. I progressed over time to a senior position with extensive supervisory responsibility. Repeat business is a key part of the school's business model and I cultivated this by delivering consistent customer satisfaction. I gained extensive exposure to the importance of proactive organisation and liaising with colleagues to meet schedules and to make activities

work successfully. As a yacht flotilla skipper in Croatia for the last two summers my communication and negotiation skills have been refined from constant interaction with sophisticated international clients and charter companies. By managing client expectations, organising a comprehensive itinerary and providing accessible information at the right time I provided many memorable holiday experiences. I enjoyed excellent client feedback while advancing the commercial aims of the flotilla provider.

I am available for interview at your convenience.

Your faithfully,

Aonghus Byrne