Hello,

I am writing to express my interest in the role of Trainee Solicitor at Byrne Wallace. I am a Masters student at University of Limerick, pursuing Masters in Business Management in September 2024 intake.

I am a legal and policy professional possessing more than 4 years of experience in diverse areas and varied kinds of legal and non-legal roles, ranging from litigation (civil law), corporate/in-house legal and policy advisory to recruitment.

The following is a brief summary of my previous experiences:

Previously as a Research Associate at FiscalNote India, which is a tech-enabled policy and regulatory advisory firm, I supported the U.S-based FiscalNote team in analyzing the U.S.-based legislations and regulations pertaining to the Technology and Finance sector in the U.S. and provided customised policy briefs, opinions and summaries to international clients. Additionally, I also collaborated with the sales team to develop and refine policy products that directly addressed client needs, **contributing to upselling and cross-selling opportunities** that resulted in an increase in service adoption.

Further, previously, in the capacity of my role as a Senior Associate (Legal and Policy) and Associate (Legal and People & Culture) at Athena Education, I dealt with diverse tasks such as contract management, talent acquisition, operations and people management. The most crucial aspect of my responsibilities was to provide legal advisory related to business and employee issues and further manage the complete lifecycle of incoming commercial agreements, including drafting the various specialized agreements (including service, partnership and employment agreements, term sheets, software and technology agreements, etc.), negotiating with other stakeholders which required intricate understanding of law along with the commercial interests of the parties involved. <u>Contract management involved drafting customised</u> agreements as per the client requirements and keeping a track of the upcoming renewal dates and other obligations. My role as a legal professional also included a variety of tasks such as conducting due diligence, document review, legal research, drafting proposals, opinions and memos, providing regulatory advice, legal and commercial advisory (keeping in mind the business interests) alongside liaising with clients. In addition to the skills and responsibilities described above, a major part of the aforesaid role also involved utilizing my interpersonal skills to support and coordinate with diverse stakeholders to ensure successful completion of any project, whether legal or otherwise.

Lastly, during my stint in the district courts and the High Court of New Delhi, I managed drafting and filing of various petitions related to civil laws, along with assisting with Court hearings and advising the clients on their queries.

Crucially, during my tenure at Athena Education, I was instrumental in building a nascent legal team and establishing processes and defined workflows for managing the incoming legal contracts and queries.

While I pursue the qualification of Masters in Business Management at University of Limerick, one of my core aims is to qualify the FE-1 solicitor exams and utilize my previous experience in corporate law in conjunction with my business degree to further hone my skills as a legal professional. Hence, becoming a Trainee Solicitor at Byrne Wallace would enable me to understand and appreciate the complexities of Irish law and legal system, while working on complex and diverse legal issues, thereby further honing my capabilities as a legal professional

Therefore, I believe that the depth and variety of my experience in various functions and roles through my years as a legal professional would allow me to contribute significantly in the role of a Trainee Solicitor at Byrne Wallace while allowing me the opportunity to learn from the most experienced legal minds in the industry.

Looking forward to hearing from you.

Sincerely, Karan Garg