**Kim Au**

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Dear Hiring Manager,

I am a third-year Business and Law student at University College Dublin aspiring to pursue a career in law. I am eager to compound my academic legal education with the reality of a career in corporate law in a practical context. I am certain that Byrne Wallace would help me realise this goal and provide me with an invaluable stepping stone into a career in law.

My work experience outside of the legal sphere has cultivated a range of transferable skills and practical knowledge. I believe that my ability to work in a company which strives to deliver excellence to their clients makes me a suitable candidate for this role. During my employment with Benefit Cosmetics, I worked as a Beauty Advisor for several months. The company has a notorious reputation within the beauty industry for being sales-focused. I consistently reached and exceeded individual sales targets while building relationships with clients. During the summer, I was headhunted to fill the position of full-time Beauty Advisor on the Brown Thomas counter. This decision was based on my performance as Christmas consultant at Benefit.

I also believe that my strong interpersonal skills make me the ideal candidate for this role. I am currently employed as a sales consultant with the luxury fashion brand Claudie Pierlot, a concession within Brown Thomas. In this role, I interact with a variety of clients. Over-time I have learned to tailor and personalise each customer experience depending on who the client is. This enables me to recommend suitable products and provide customer service that is unparalleled. I have also improved my interpersonal skills through working as part of a team of sales consultants. I hope to utilise and improve my communication skills through working with clients in the legal sector.

In February of this year, I competed in the Vivian Lavan Maidens Moot Court competition. I thoroughly enjoyed this experience, particularly the element of legal research and preparation alongside my counsel. I am also a member of the UCD Student Legal Service, a society which has contributed to my interest in pursuing a career in law. I have a passion for beauty and fashion, interests which have been encouraged through my work in these retail sectors. I am sure that a placement with Byrne Wallace will challenge me as an aspiring lawyer and push myself to realise my ambitions.

I would like to take this opportunity to thank you for considering my application. If you have any queries, please do not hesitate to contact me. I hope to hear from you soon.