

Philip Powell
20 Foxrock Manor
Dublin 18

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Byrne Wallace
82-88 Harcourt Street
Dublin 2

Dear Sirs,

I believe that I have a unique CV reflecting 15 years of international corporate legal experience.

Since graduating from University I have accumulated a broad range of legal experience. Working in both commercial private practice legal firms and commercial enterprise I have developed expertise and knowledge across a number of specialist areas, from property/ real estate to corporate/ commercial, venture capital and aircraft finance.

Most recently I have been working within the area of aircraft finance and leasing at Macquarie AirFinance in Dublin. Over the past seven years at Macquarie AirFinance, I have developed a substantial depth of knowledge in the international corporate sector, and specifically in aircraft finance and leasing.

Whilst at Macquarie AirFinance I rapidly moved from the role of company secretary, providing support to counsel to being responsible for the drafting and management of the financial aspects of a transaction; and to managing all of the service providers on a day to day basis.

Prior to this I spent a year on secondment with Enterprise Ireland ("EI") whilst working at Beauchamps Solicitors in Dublin. I acted as a Legal Advisor to the Commercial Team in EI's Equity Department. EI is the Irish government agency responsible for the development and growth of indigenous Irish businesses in world markets. EI invests more than €200M annually in indigenous Irish industry across a wide range of programmes. With an equity portfolio including 800+ firms the agency is the largest seed capital and angel investor entity in Europe.

Through these opportunities I have benefited from the strong background offered by a tier two law firm with the additional experience and insight gained within an Irish Government agency responsible for the development and growth of indigenous Irish businesses in world markets.

I believe that I am very personable and approachable individual forging strong working relationships with my colleagues and clients wherever I have worked. I understand that as a commercial lawyer you need to be technically savvy but also very commercially aware to the business needs of a client, identifying what really is important to them and their business. Understanding the client's business is

vital. Being intuitive and inquisitive. Being a "trusted advisor", personable and being creative whilst protecting the client.

I am now looking to capitalise on my experience and qualify as a solicitor in a leading commercial law firm.

Byrne Wallace is a well-respected commercial law firm with an excellent reputation, acting as trusted advisors to businesses and individuals within a wide range of niche markets. Given the opportunity to join Byrne Wallace I believe that I can build upon my high level knowledge and expertise, and contribute significantly to your team.

Yours faithfully,

Philip Powell